



Scuttlebutt

THE SOLDIERS POINT MARINA NEWSLETTER

2015-2016

AUSTRALIAN MARINA OF THE YEAR

AUSTRALIAN MARINA EMPLOYEE OF THE YEAR

MOST INNOVATIVE MARKETING

MARINA RESTAURANT OF THE YEAR FINALIST

Outstanding customer service and an eye for detail have once again seen Soldiers Point Marina claim the highest accolade; Australian Marina of the Year Award (over 140 boats) at the Marina Industries Association (MIA) and Club Marine sponsored awards at the marine trade fair Marine15, on the Gold Coast in May.

The Award recognises excellence in the provision of marina services, facilities and operations. Judging criteria covered the marina's goals and objectives, business performance, customer service including evidence from customer feedback; marketing, environmental and risk management; staff training, industry and community involvement and other accomplishments.

Additionally Marina Supervisor Jim Duncan of Soldiers Point has been officially recognised for his outstanding contribution to the marina industry by being announced People's Choice Australian Marina Employee 2015-2016.

Jim has been employed at Soldiers Point Marina since 2000 and manages the day to day operation of the Marina. As a consequence, Jim is a hive of information, knowing every customer by name and every nook and cranny of the marina and its environs. Jim's duties are many but include ensuring boats are safe and secure, berths are rented, records to each berth are up-to-date and accurate and that all relevant Marina Rules and Regulations are observed.

Pictured above right: Jim Duncan

Pictured right: Guest Relations Manager Carmen Holden with Darrell Barnett CMM, Marina Manger and the winning trophy.



Soldiers Point SAILING SCHOOL

Graham Oborn and his team of qualified sailing instructors are happy to be investing their time and energies in teaching our young people to sail when they see them successfully completing their "Start Sailing 1" Yachting Australia (YA) accredited course.

Graham was recently accredited as a YA Keelboat instructor and Keelboat skipper instructor, ensuring his students are gaining the best of instruction.

Not only are school students from Tomaree High and St Philips Christian College enjoying the opportunity of free sailing lessons sponsored by the Marina, the Sailing School also offers lessons to youngsters and adults in the school holidays.

Sailing lessons are available in the warmer months and will recommence at the end of September and run through until Easter 2016.



St Phillips Middle School students and their certificates at a school assembly with Chief Instructor Graham Oborn

For more information and to book your lessons:

Phone: (02) 4982 7773

Email: info@soldierspointsailingschool.com.au

www.soldierspointsailingschool.com.au

Abell Point Marina IN THE WHITSUNDAYS JOINS THE E.C.L.A.T CLUB



Abell Point Marina at Airlie Beach in the beautiful Whitsundays Queensland, is the latest marina to join the East Coast Luxury Aquatic Travellers Club (ECLAT), an exclusive marina berthing exchange program on the Australian eastern seaboard. The multi award winning premier marinas involved to date are: Abell Point Marina, Soldiers Point Marina Port Stephens NSW, Empire Marina Bobbin Head NSW and Gladesville Bridge Marina Sydney Harbour. Permanent guests of the four marinas are offered complimentary club membership allowing them to reciprocal berthing and other benefits at all other ECLAT marinas.

Soldiers Point Marina General Manager Darrell Barnett the founding member of the ECLAT Club said "we are delighted to have Abell Point Marina as part of ECLAT, it's great to offer our club members the option of travelling to north Queensland to enjoy their outstanding hospitality especially in our southern cooler winter months. Many of our club members have really embraced the opportunities offered by ECLAT and move between the marinas at their leisure. Between the marinas involved we have achieved many awards including 5 Gold Anchors and Australian Marinas of the Year not to mention all our significant environmental accreditations".

Please visit www.eclatclub.com.au to check out all the services and facilities that are on offer with ECLAT marinas.



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MV RECIFE

It's not often we play host to a cargo ship but the MV Recife has been berthed at Soldiers Point Marina since mid-2014 and what a tale she has to tell.



Launched in Norway in 1954 originally as a cargo vessel for trading in and around the Norwegian fjords, the riveted steel Rundoy was then used by the Local Authorities as a buoy tender. The Norwegian navy saw her potential and purchased her to be used as a Coastguard vessel and training ship, replacing the cargo hold with a classroom and renaming her the Kystvern (coastguard).

Replaced by a more modern ship, the Kystvern was put up for sale and purchased by her current owner Captain Clive Rolfe in 2004 and renamed Recife. Clive and his experienced delivery crew of three sailed from Norway to the UK and then onto Sydney via the Suez Canal, taking in Port Said, Sri Lanka and Darwin on the 11 week trip. Whilst in Sydney the Recife was moored at Berrys Bay and was used as a longtime training vessel for TAFE and Australian Customs for teaching seafarers and new recruits.

Recife set sail in 2013 for Port Macquarie and later Coffs Harbour to undergo extensive work on board in readiness for her next life in the near future... as a Pacific Island trader.

Complete with a 10 man lifeboat and a 20 man life raft, the Recife has the most modern navigational, communication and safety equipment. From the bridge to the engine room to the cargo hold she is immaculate, with an obvious amount of TLC displayed in every nook and cranny of this impressive vessel.

Captain Clive's story is just as interesting. Born in the UK and loving the sea more than school, at age 15 Clive joined the British Merchant Navy as a Deck Boy. After sailing on deck for ten years as an Able Seaman working on various big cargo ships and tankers, he completed a coastal ticket to sail as a deck officer. Clive eventually put himself through college, studied hard and finally achieved an unlimited Master Foreign Going Certificate, enabling him to sail as Master on any ship worldwide. More recently Clive has been working in the offshore oil industry.

Recife is not Clive's first ship – he purchased another small cargo ship the "Ardent" in 2002 which traded all over Europe.

For more information on the MV Recife please visit www.coastershipping.com

SOME INTERESTING INFORMATION ABOUT THE MV RECIFE:

Port of Registry	Sydney	Fuel	17.60 cubic metres
L.O.A	28.53m	Consumption	800 ltr p/d @ 8 knots
L.B.P	26.03m	Range	4,000 nautical miles
Beam	6.10m	Fresh Water	6.30 cubic metre
Draft	2.80m	Septic Tank	250 litres
Gross Tonnage	119.85	Fuel Header	
Net Tonnage	35.59	Tank	150 litres
Displacement Tonnage	162.40		



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THE POINT RESTAURANT

The accolades keep coming...

It's been a big six months for Paul and Julie Simpson from The Point Restaurant with their award winning, fine dining restaurant achieving two significant awards within as many months.

First off was their entry into the Hall of Fame for the Newcastle/Hunter Valley Entertainment Book, which was awarded after having gained three gold awards previously and representing the best in their field.



Julie and Paul Simpson

Secondly, The Point Restaurant was named as a finalist in Australian Marina Restaurant of the Year 2015-2016 at the Marina of the Year Awards held on the Gold Coast recently. This was a significant achievement as the winning Sydney restaurant has achieved two hatted status.

Call in and meet Julie and Paul and reward yourself with a stunning meal at their restaurant located on the upper level of the marina complex.

OPEN 7 DAYS FOR LUNCH AND DINNER
 Contact Julie on Phone: (02) 4984 7111
 Email: julie@thepointrestaurant.com.au

SAILTIME PORT STEPHENS

Exploring Tassie



Many boaties explore up the east coast of Australia, however there are just as many spectacular places to discover around Tasmania.

Long time SailTime Port Stephens members Gary and Sharon, have just returned from sailing around Tasmania's secluded bays and pristine inlets. Gary and Sharon have been members with SailTime for two years and have enjoyed the flexible arrangements of using their membership at no additional cost, at

SailTime's other destinations (Hobart, Gold Coast, Lake Macquarie, Hawkesbury/Pittwater and Sydney). Gary moved to Hobart for work for 3 months and used his membership on the 37' Beneteau yacht located in Hobart. The waterways in this area are safe and protected by Bruny Island and the southern approaches to Hobart. This provided a once in a life time opportunity to sail to Port Arthur, explore the Huon River, and taste the fresh wines and cheeses on the magnificent Bruny Island. "We could not believe our eyes when we sailed passed penguins and seals sunbaking in the water" said Sharon. "The seafood was so fresh and we were able to shuck wild oysters straight from the bays we stayed at. They were the size of our hands!" This unique experience was provided free of charge using their entitlements as a member of SailTime Port Stephens.

For more details on membership with SailTime contact Phil on 0437 903 240 or visit SailTimeAustralia.com.au

Soldiers Point MARINE CENTRE

What a great time to win a 10'6" BIC stand up paddleboard worth over \$1000 - all ready for the warmer months. With every engine service (no size limit) from May 1st until August 31st 2015, Soldiers Point Marine Centre are giving away one ticket in a draw to win your new summer toy.

We are fortunate in the southern hemisphere that we don't have to "winterise our boats" as the climate is not as harsh as our northern neighbours, however winter here is the best time to keep up to speed with repairs and servicing on your valuable asset. Then come spring and summer you are all ready to enjoy the great boating lifestyle.

**WIN:
A FABULOUS
STANDUP
PADDLEBOARD**

Sunset Boulevard,
Soldiers Point NSW 2317
Phone: (02) 4984 6300
Mobile: 0414 859 708
Email: admin@spmcentre.com



THE BEAUTY ESTABLISHMENT

OPEN:
THURSDAY 9AM-6PM
FRIDAY 12PM-6PM
SATURDAY 9AM-4PM

Indulge yourself this winter with a relaxing hot stone massage for your face hands and feet designed to melt away tension leaving you feeling completely de-stressed and relaxed. Our highly qualified and professional beauty therapist Jasmine also specialises in microdermabrasion, but has an extensive beauty therapy menu catering for all needs.



Winter / Autumn Great Offers

FEET PAMPER - Enjoy a spa pedicure for the price of an express pedi. That's a saving of \$20.

RADIANT SKIN - Enhance your facial with long lasting results, regenerate your skin & experience well hydrated and glowing skin. Add on wet/dry Microdermabrasion with any facial for only \$35, normally \$49.

Phone: 0401 305 584

Email: jasmine@thebeautyestablishment.com.au

THE BOAT SHED COFFEE SHOP AND BOAT HIRE

Word of mouth is a very powerful advertising tool and with "looking after the locals" the mantra that Jackie Kennedy and her qualified barista staff from The Boat Shed Coffee Shop firmly believe in, this little gem on the marina's "A" arm is busier than ever. The Boat Shed also support another Hunter business Crema Coffee, a big hit with everyone.

Ensuring her customers are as comfortable as possible at this time of the year, Jackie thoughtfully provides cushions and rugs to snuggle under whilst dining. Alternatively all the delicious, fresh, homemade sandwiches, soups, cakes and platters are available to take away with strong support from boat owners and local businesses.



Supporting the locals who support them.

GREAT DEALS with the "Lucky Locals" discount card...

- ✓ 4 hour boat hire for the cost of a 2 hour hire
- ✓ 3 hour kayak hire for the cost of a 1 hour hire
- ✓ 10% off total bill at the Boat Shed Coffee Shop
- ✓ Regular takeaway coffee \$2.00 anytime

CALL IN AND TALK TO JACKIE FOR ALL YOUR CATERING REQUIREMENTS. OPEN 7 DAYS
 Phone: (02) 4919 1234 | Mobile: 0427 441 290
 Email: info@soldierspointboathire.net.au
www.soldierspointboathier.net.au

ABC BOAT BROKERAGE

Leading the way in Port Stephens

Taking great pride in showcasing high quality boats to his clients and achieving top dollar settlements for his vendors has seen a financially successful year for Principal Peter Kennedy at ABC Boat Brokerage with over \$4.5 million sales in the past 12 months.

Working with top brokerages around Australia and New Zealand is paying dividends with over five boats sold per month.

"We are quickly running out of stock so if you are considering selling, upgrading or downsizing we would love to hear from you" said Peter.

FOR SALE RIVIERA 47`

Year 2010
Model Riviera 47 enclosed fly bridge
L.O.A 15.2M (49'7")
Power CAT C-12's 715 hp diesel engines

If you are in the market for a new riviera 47 enclosed fly bridge than look no further. This riviera is without any doubt the best 2010 on the market.

\$885,000
 Price Reduction



Sunset Boulevarde
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 Phone: (02) 4919 1555
 Peter Kennedy: 0409 050 928
 E: info@abcboatbrokerage.com.au
www.abcboatbrokerage.com.au
 Open 7 Days 8am - 5pm

WEDDINGS AFLOAT

Port Stephens

If you or your family are looking for the most perfect wedding venue then look no further than our absolute water frontage purpose built floating deck for that special day. The new Brolga Lounge at the Marina, is surrounded by the magnificent waterways of Port Stephens and offers all that and more for your unique and intimate on water wedding.



An experienced and knowledgeable staff member will ensure all the finer details are taken care of, allowing you to enjoy your special day with family and friends.

Accommodation can be arranged for you or your guests at the luxury Flagship Mariners Apartment located only a stone's throw from the Marina, or at the Thou Walla Resort in their new "glamping tents and cabins" adjacent to the Marina. You also have the option of arriving in grand style for your celebration and being transported by boat to meet your guests for your special wedding.

Please contact Carmen on (02) 4982 7445 for an appointment and please visit our website www.weddingsafloat.com.au

THE DECK CAFÉ/ WATERFRONT BAR



TV weatherman Tim Bailey checking out the Marina's weather station with Nick from The Deck

Exciting times ahead for the Papasavvas family and their customers at The Deck with the restaurant undergoing renovations in the near future..

If you have a special celebration coming up come in and talk to Bambos or Nick who will happily offer a tailor made menu to suit your budget.

A family affair.....

Congratulations to Bambos and Lisa on the arrival of a second granddaughter Daphne Delaney and Michael and Skevy on the birth of their first granddaughter, Michaela.

Right: Chef Jon's daughter Lexie - assistant chef for the day



Open 7 days from 8am
 Phone: (02) 4919 1502
www.thedeck.net.au

Soldiers Point Marina
 Sunset Boulevarde,
SOLDIERS POINT NSW 2317

- Summer - PHOTOGRAPHY COMPETITION

Henk Tobbe a local photography teacher had the difficult task of choosing the winners from hundreds of entries received in our annual photography competition with the theme this year of "Summer Fun at Soldiers Point".

Open Division

1st place - Jenni Keddie
2nd place - Kellie Mawby
3rd place - Mary Ellen Housego

Junior Division:

1st place - Gabrielle Housego
2nd place - Tori Mawby
3rd place - Amy Cooper



Jenni Keddie



Gabrielle Housego

MARINA OFFERS SCHOOL LEAVERS SCHOLARSHIP

Soldiers Point Marina takes great pleasure in announcing the Soldiers Point Marina Scholarships for school leavers to further their education at TAFE, university or in apprenticeships or training.

Applicants will be short listed to motivated 15-19 year olds showing commitment to their career goal. Successful applicants will be eligible for awards of up to \$1,000 for much needed financial support.

For more information please contact Soldiers Point Marina on (02) 49827445



2015 TRIP ADVISOR CERTIFICATE OF EXCELLENCE

Following hot on the heels of success at the Marina of the Year Awards, Soldiers Point Marina has recently received a TripAdvisor Certificate of Excellence Award. Now in its fifth year, the award celebrates excellence in hospitality and is given only to establishments that consistently achieve great traveller reviews on TripAdvisor. Certificate of Excellence winners include accommodations, eateries and attractions located all over the world that have continually delivered a superior customer experience.

When selecting Certificate of Excellence winners, TripAdvisor uses a proprietary algorithm to determine the honorees that takes into account the quality and quantity of reviews and opinions submitted by travellers on TripAdvisor over a 12-month period as well as business's tenure and ranking on the Popularity Index on the site. To qualify, a business must maintain an overall TripAdvisor bubble rating of at least four out of five, have a minimum number of reviews and must have been listed on TripAdvisor for at least 12 months.

"Winning the TripAdvisor Certificate of Excellence is a true source of pride for the entire team at Soldiers Point Marina and we'd like to thank all of our past guests who took the time to complete a review on TripAdvisor," said Darrell Barnett CMM Marina General Manager. "There is no greater seal of approval than being recognized by one's customers. With the TripAdvisor Certificate of Excellence based on customer reviews, the accolade is a remarkable vote of confidence to our business and our continued commitment to excellence."

SHRINK WRAP OFFERS ABSOLUTE PROTECTION FOR YOUR VALUABLE POSSESSION

Soldiers Point Marina is now offering shrink wrapping. Imported from the USA, this incredible product has been tried and tested in the marine, agricultural, industrial, defense, aerospace and automotive industries.

BENEFITS:

- Complete weather protection for all stored products
- One piece coverage – no leaks or gaps
- The shrink wrap cover will stay put – it is tight fitting and well secured
- Shrink wrap covers eliminate chafing, abrasion, scratching, etc
- Covers can be well ventilated reducing moisture, mould and mildew from forming underneath
- Zipper access doors allow entry inside during the storage season
- Creates a durable & strong cover
- Puncture resistant



We will come to you in the Port Stephens area to wrap your asset or you can come to us where we will offer double protection in our storage facility located a short drive from Soldiers Point Marina.

So, if you are away for an extended time and want to have peace of mind that your boat/caravan/car is thoroughly protected from dust, bugs and the elements then please call us for more information about how we can assist you.

SPECIAL WINTER OFFER:

Up to 18' - \$499, was \$699, 18-24' - \$699, was \$899,
Or pay 12 months in advance at Flagship Storage and receive one FOC wrap during that period.

Ph: (02) 4982 7445 | www.soldiersptmarina.com.au

AND ALL THE FISHING NEWS...



Pictured above from left at the presentation afternoon: Jamie McPhail from Pantaenius Sail and Motor Yacht Insurance, MC Laurie Chadder, winner of the \$5000 cash Gareth Morgan, Darrell Barnett CMM, Michaela from Pantaenius and Carmen Holden from Soldiers Point Marina



Junior fisherman Harry Bailey scooped the pool by catching the heaviest fish in 5 categories... an outstanding effort. Pictured left with Darrell Barnett and John "Stinker" Clarke

THE INAUGURAL PORT STEPHENS FAMILY FISHING COMPETITION

Perfect weather conditions saw nearly 150 entries in the 2015 Inaugural Port Stephens Family Fishing Competition, sponsored by Soldiers Point Marina, Pantaenius Sail and Motor Yacht Insurance and Ibis Styles Salamander Shores.

With the senior and junior winners grabbing Shimano rods, reels and hats for catching the heaviest of each of the 10 species, \$10,000 in cash prizes was also given away with the lucky person hooking the major \$5000 cash prize without even catching a fish.

Lucky door prizes of three nights' accommodation at the Flagship Golf Villa at Horizons Golf Resort sponsored by the marina and a large esky donated by Tooheys were also taken away.

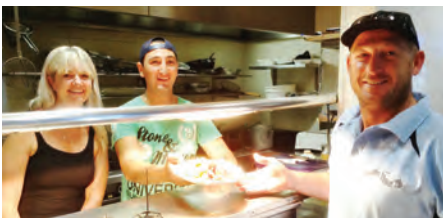
Big thanks also to Duffy's Bait and Tackle and BCF at Taylors Beach, for donating lots of prizes for the junior anglers.

Pictured above from left at the presentation afternoon: Jamie McPhail from Pantaenius Sail and Motor Yacht Insurance, MC Laurie Chadder, winner of the \$5000 cash Gareth Morgan, Darrell Barnett CMM, Michaela from Pantaenius and Carmen Holden Guest Relations Manager, Soldiers Point Marina.

2015 BILLFISH SHOOTOUT TOURNAMENT

Big congratulations to Soldiers Point Marina customer Paul Leaming and his crew Hovig Aslanian, John Wise, Robbie Danckert and Adam Danckert on "Hoodlum" in taking out the 2015 Billfish Shootout Tournament in the Tag & Release category with a whopping 17 small Black Marlin caught close to Seal Rocks over the two days of the competition.

This excellent result with \$12,500 in prize money was not simply just luck, with the guys doing solid research with a recce into the best areas prior to the start of the competition.



Above: Mick Chapman from "Game Time" enjoying his early morning complimentary breakfast with Lisa and John from The Deck Cafe.

Right: This photo is a study of intense concentration as 10 year old James Glekas takes 30 minutes to reel in his first Black Marlin, weighing 100 kgs no less, on his way up to the Interclub with his dad Theo and other crew members on board "Billy the Kid". Well done James!!



2015 NSWGFA INTERCLUB TOURNAMENT

Fewer boats didn't equate to less fun in this year's Interclub Tournament run over two weekends in February and March. As usual the Marina provided a complimentary breakfast on each morning of the competition for each angler before they headed out to battle.

The "Hoodlum" team again fished the Tag & Release in this tournament, tagging 13 black marlin at both Seal Rocks and the Carpark, making them the runner up in the Champion Boat Tag & Release category as well as collecting a number of awards including most fish by an Angler Tag & Release which was won by John Wise.



WHAT'S ON

JULY 25-26TH

Winery Run
Hunter Valley Gardens, Polkolbin

JULY 30TH- AUGUST 3RD

Sydney International Boat Show
Sydney Exhibition Centre,
Glebe Island Darling Harbour

SEPTEMBER 6TH

Father's Day

SEPTEMBER 19TH

Clans on the Coast Celtic Festival
Tomaree Sports Oval

OCTOBER 15TH - OCTOBER 18TH

Port Stephens Spring Cup
Nelson Bay Golf Club

OCTOBER 30TH - NOVEMBER 1ST

Tastes of the Bay
Nelson Bay Foreshore

OCTOBER 31ST

Myall River Festival
Tea Gardens Waterfront

OCTOBER 31ST

Jazz in the Vines
Tyrells Vineyard, Polkolbin

NOV 7TH - JAN 26TH 2016

Christmas Lights Spectacular
Hunter Valley Gardens, Polkolbin

DECEMBER 31ST

Music on the Marina
"Let the Mango"
Soldiers Point Marina

FANTASTIC FUEL OFFER

You can purchase all your fuel with a 40c per litre discount

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As at June 2015

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- Flagship Golf Villa
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- Customer lounge/library
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- Onsite Weather Station
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- Filtered Water
- Disabled Facilities
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- Yacht Charter and Affordable Ownership

SERVICES

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- Complimentary Use of iPad
- Complimentary cool face washers in summer
- Complimentary use of Bicycles
- Complimentary Tennis at local courts
- Complimentary courtesy vehicles
- Flagship Boat Valet
- Laundry and Dry Cleaning
- Rubbish and Recycling
- Dock Assistance
- Random Security Patrols
- Beauty Therapist
- Educational Programs
- Member's Scuttlebutt Newsletter
- Wireless Internet
- Foxtel digital TV to all berths
- Digital CCTV
- Portable defibrillator
- Pin Point Camera for 24/7 access to your vessel
- Weddings Afloat
- Shrink wrapping for your vessel/car

CONTACT LIST

SOLDIERS POINT MARINA

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ABC - AUSTRALIAN BOAT COMPANY

Ph: (02) 4919 1555
Mob: 0409 050 928
Email: info@abcboatbrokerage.com.au
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