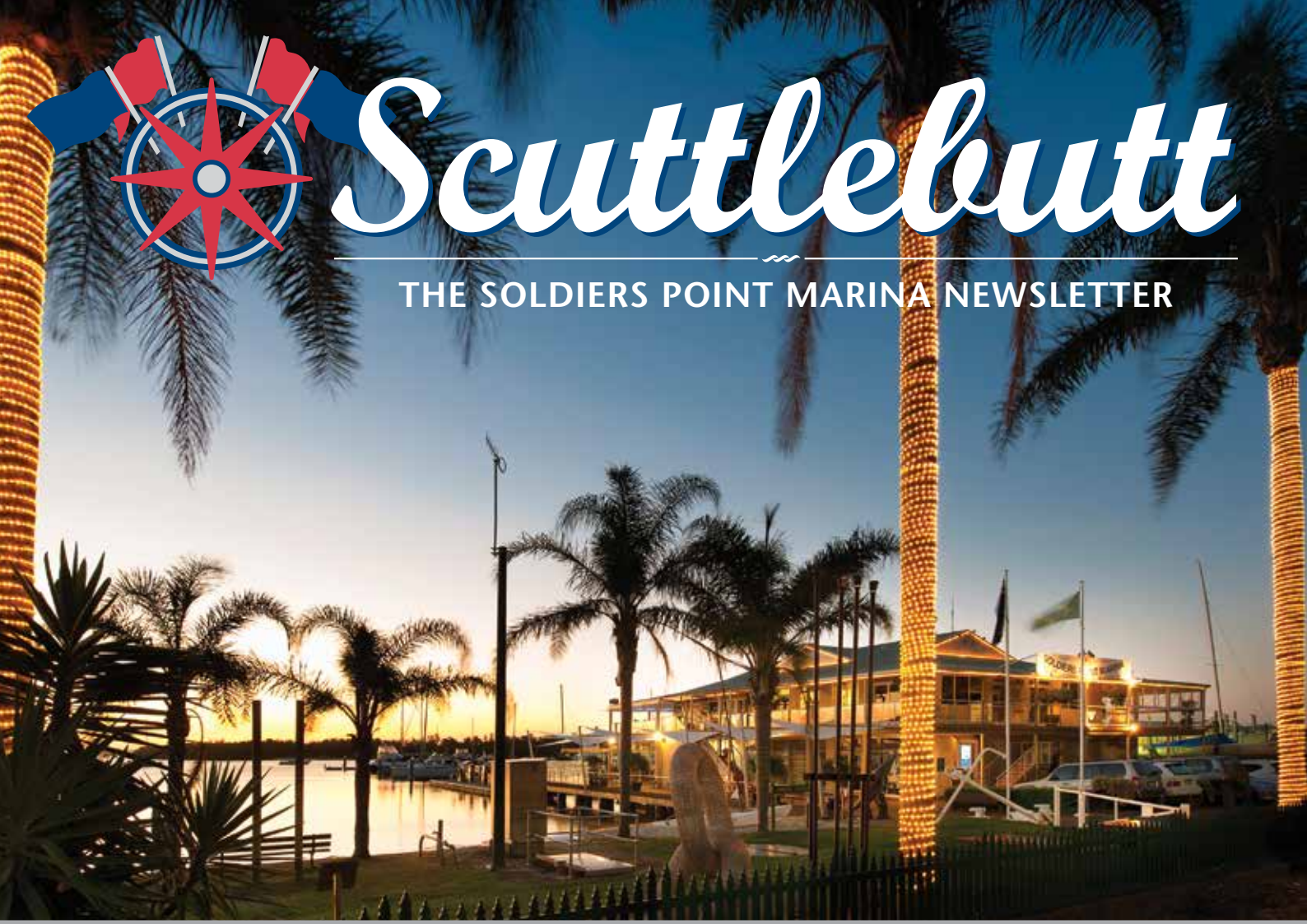




Scuttlebutt

THE SOLDIERS POINT MARINA NEWSLETTER



Lounge around in BOATING HISTORY



Many Aussies consider Australia II's victorious winning of the America's Cup in 1983 as arguably the greatest moment in our nation's sporting history. And a few will also be aware that this is the oldest international sporting trophy still being contested. This incredible sporting achievement lives

on at the marina in the brand-new America's Cup Lounge- a virtual museum to the glorious event featuring impressive memorabilia which will keep our members enthralled.

Sailing history 'tragedies' can enjoy the complimentary bar while watching historic footage of the race on the large screen as well as Ray Martin's 'Australian Story' on the inspired and eccentric yacht designer, Ben Lexcen AM.

A scale model of the yacht, photographs and autographs by the race crew along with hull models adorn the walls and display cabinets. The models illustrate the design development of the Cup's yachts over the years culminating in the revolutionary 'Winged Keel' - the secret weapon that skipper, John Bertrand used to his advantage to wrest the 'Auld Mug' from the Americans. No mean feat given the Cup was originally won by them in 1851 and had stayed firmly with that nation despite 24 challenges - that is until Australia II sailed into the picture and into history.





The display most significantly includes Ben Lexcen's actual Order of Australia medal, presented to him for his outstanding achievement in designing the yacht. There is also the original letter written by US President Ronald Regan

to Alan Bond for whom winning the Cup was the realisation of an almost impossible dream.

The America's Cup Lounge is located on the main marina entry concourse and is open to customers as a benefit of one of the attractive marina berthing plans. Drop by the marina office for more details on this fantastic and impressive facility- a unique way to entertain your guests.

HALVORSEN LOUNGE

Marina customers are spoilt for choice with a second guest lounge area - the Halvorsen Lounge.

The name 'Halvorsen' is well known among the boating fraternity, conjuring up images of those iconic and romantic timber vessels that are a valuable part of Australian boating history and the marina wanted to honour the iconic Halvorsen name by commissioning the Halvorsen Guest Lounge for use by our marina and storage customers. The Halvorsen Club is assisting the marina with provision of historical information and memorabilia to further enhance the lounge so ensure you drop in and savour this Australian boating legend.

Norwegian boat builder, Halvor Anderson, launched his first boat in his home country back in 1887 and after moving to Sydney in 1924, the family built over 1500 vessels including more than 250 boats for the Dutch, Australian and American armed forces during World War II.



After the war, the company moved to Bobbin Head on the Hawkesbury River north of Sydney and built the world's largest fleet of charter boats as well as several famous Sydney to Hobart yachts. One of these is 'Freya' which still holds the record for

three consecutive wins. The company also built Australia's first America's Cup challenger, 'Gretel'.

The name 'Halvorsen' is known around the world and each vessel holds a special reverence with many being restored to former glory.

Positioned on the upper level of the main marina building, the lounge boasts a business centre with computer, internet access, printer and scanner; a library and comfortable facilities to relax ashore, Guests can watch HD TV with Foxtel or hone their competitive skills on XBOX 360 while enjoying complimentary coffee, tea or soft drinks.

IT'S ALL 'APP-ENING' AT THE MARINA



Once again Soldiers Point Marina is riding the technology wave with the introduction of the myMarina App, a free smart phone download from the iTunes or Google Play stores.

The app offers a myriad of features to ensure the boating experience is as pleasurable and easy as possible, including:

- the ability to view your boat on the marina 24/7 via high definition, live stream TV
- arranging assistance with parking or assistance to load and unload supplies and luggage
- requesting a courtesy car, pre-fuelling the boat or turning on of your appliances
- ordering of ice, food and alcohol via the Boat Shed or The Deck Cafés

Easy to activate and user friendly, the app operates via a username and password set up through our office software - "Marina Master". myMarina improves not only the boater's experience but also gives marina management a very powerful tool for efficient planning and service organization. myMarina makes new advanced services possible and creates unique improvements to the customer-marina relationship. Forward-thinking marinas like Soldiers Point Marina are able to provide as much functionality as possible through your mobile device, not only giving you general services at your fingertips but also peace of mind knowing that you can view your prized possession at any time.

Pop into the marina office if you would like more information on the myMarina app.

V-ASSIST = V-HAPPY MARINA CUSTOMERS

Soldiers Point Marina's introduction of a unique and user-friendly Customer Arrival alert system earlier this year has driven customer service at the multi-award winning marina to new heights. V-Assist offers added value for our marina berthing customers and ensures 'light work' is made of the boating process.

V-Assist alerts the marina's Porter to a customer's arrival either by land or water via two sensor tags provided for the customer's car and boat. The Porter then greets the customer, parks the car in the Customer Car Park, unloads supplies and assists with transporting the luggage, shopping and supplies to the boat where they are stowed and preparations made ready for the owners.

For customers returning to the marina after a day out on the water, a sensor located on a nearby point alerts the Dock Master who in turn prepares to assist with docking; the Porter is also notified to help with the unloading of supplies and return of goods to the customer's vehicle.

"V-Assist ensures we are enhancing the whole boating experience we offer and gives us the edge on customer service", says Darrell Barnett. "It is great to hear the positive and enthusiastic feedback we are receiving from our customers."

More information on V-Assist can be found on the website or by asking one of our friendly staff.



- NECESSARY SLIPWAY CLOSURE - HERALDS EXCITING NEW SERVICE

Customers are advised that the marina has recently closed the slipway as a result of increased EPA regulations and restrictions. The decision, while disappointing and not taken lightly, has proven to be the most viable commercial option available to the business. But as the saying goes – "as one door closes, another opens" - and marina customers will soon benefit from another exciting and innovative experience.

Even though the slipway has closed, Soldiers Point Marine Centre will continue to operate as an in-water and land-based marine repairer and chandlery. Please contact Jenny for more information on their services and bookings 02 4984 6300.



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POPPY MOORE & SCARAMOUCH

- Sailing for Parkinsons -

Hoping to raise \$12,000 and the awareness of Parkinson's

Parkinson's disease is the second most common neurological disease in the world. It is a complex condition, with no known cause or cure. Parkinson's NSW is the peak body providing specialised support and information to people living with Parkinson's disease, their families and carers.

Poppy Moore departed Sydney Harbour on 14 April 2017 and has dedicated 365 days to sail around Australia raising awareness and money for her cause. Poppy's Father and Uncle both suffer from this disease and her mum asked her to help raise money for a cure - "they thought I would do a bake sale or something" Poppy told Carmen. But she took on much more of a challenge!

Poppy is sailing north from Sydney, stopping at ports along the way. While making guest appearances at yacht clubs and community groups to talk about her adventure and Parkinson's. Before picking up more crew and continuing on her way. While in Port Stephens Poppy was supported by both Soldiers Point Marina and Soldiers Point Marine Centre who donated an inflatable tender and berthing for the week. With Carmen on board they departed for the leg to Port Macquarie! Here's the report filed over the four days:

Friday 21 April - first night - Broughton Island.

We got the sail up, but only for a little while, no wind today. Anchored at Broughton Island for the night. A great spot, we went for a hike and met a great bunch of people from Belmont who ferried us to shore and back, as we had no motor for the tender and too much current to row. These amazing strangers also donated \$60 to the cause.

Saturday 22 April - Second night - Forster

Day 2 was a little more challenging but with "Captain Carmen" at the helm we navigated north towards Forster in 22 knots of wind and two-meter swells. Poppy is a great teacher and I learned so much so fast. We were escorted by a pod of dolphins.



Sunday 23 April - third night - Laurieton

Day 3 was like a millpond. We found Laurieton, finally!! The entry into the river was shallow and narrow, but Poppy made the bar crossing look easy - surfing the waves. After what seemed like hours of navigating at zero depth, we stopped at the little boat house at Dunbogan for coffee as we needed to gather our thoughts and rest. We asked the locals how far to Laurieton? "She" pointed across the water to the other side of the river LOL, we were so close.

Monday 24 April - last day - Port Macquarie

The day started with a leisurely row to shore for some fuel, still no motor for the tender, but driven by 100% girl power. Beautiful weather was forecast, and it delivered the most spectacular day. We left Laurieton on high tide - it was great to have some water under the keel after registering a depth of 0.0 when we came in yesterday. The bar crossing into Port Macquarie didn't faze the wonderful Poppy; we surfed the waves across the notorious bar and were welcomed by Bill from Port Macquarie Marina (berth donated by them for the few days). Bad weather was closing in and Poppy will spend a few days here to wait for better conditions before heading further north. I bid her farewell and head back to Port Stephens by road. An amazing four days.



For more details you can follow Poppy and Scaramouch on Facebook – Scaramouch – Sailing for Parkinson's or visit <https://give.everydayhero.com/au/scaramouch-parkinsons>

- SPM Scholarships -
FOR SCHOOL LEAVERS 2017

As a long-term Platinum sponsor of the Real Futures Foundation, Soldiers Point Marina has, ... for the past three years, provided scholarships to students from Port Stephens high schools to further their education and, purchase tools of trade for their chosen career path.

Such is the high calibre of one particular school, Irrawang High, who have had students successful in gaining scholarships every year since inception. This year's successful applicant is Year 12 student Tyess Cook. Tyess is currently undertaking a School-Based Traineeship in a Cert III Acute-Care Nursing/Health Services, working at the Calvary Mater Hospital every Thursday. Tyess attends Newcastle TAFE once a week as part of the traineeship, and also has a part time job at McDonalds.

Tyess has a dream of being a paramedic and intends to study Clinical Practice (paramedic) at CSU in Port Macquarie in 2018. Soldiers Point Marina congratulates Tyess and hope the scholarship funds enable him to dedicate himself to his chosen path.



Pictured with Principal Mr Baxter and Darrell Barnett

For more information about the Real Futures Foundation or if you wish to become a sponsor please take a look at their website, <http://www.realfutures.com.au/>

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Just some of our Reviews

"To this day Michael and his staff have exceeded our expectations and we would have no hesitation in recommending him to anyone needing the services of an Agent in the Port Stephens area"

David - 273a Corrie Parade, Corlette

"Michael always showed enthusiasm and professionalism while at the same time, he approached the selling of my property with confidence which made me feel sure that he would negotiate, advise and get the best results for me. I wouldn't hesitate to recommend Michael to my associates."

Lorraine - 37a Spinnaker Way, Corlette



- Brolga - BRINGS OUT THE BEST

The popular Brolga Lounge located on B Arm has had a winter makeover with a stunning new structure and some beautiful new cushions available for the exclusive use of our valued marina customers. Make the most of the summer months; drop in and relax over morning tea or a newspaper; laze around on the day beds or enjoy a cocktail as the sun sets over the bay.

This unique and purpose-built lounge has proved a spectacular location over the past year for intimate on-water weddings and special gatherings. The absolute waterfront venue is matched by no other in the area and would be perfect for your special day. Contact Carmen at the office if you wish to make a booking.



- WEDDING PACKAGES -

GOLD ANCHOR WEDDING PACKAGE:

- Ceremony venue hire
- Dedicated staff member
- Red carpet runner
- Your choice of music
- Skirted signing table with two chairs
- 28 guest chairs
- Special gift from the marina
- Two nights accommodation at Flagship Mariners Apartment for the bride and groom
- Car transfer to the Soldiers Point Boat Ramp via Lexus
- Boat transfer to the wedding venue

SILVER ANCHOR WEDDING PACKAGE:

- Ceremony venue hire
- Dedicated staff member
- Red carpet runner
- Your choice of music
- Skirted signing table with two chairs
- 28 guest chairs
- Special gift from the marina

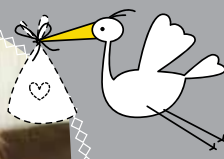


Above: Peter & Karen McMullen 11 March 2017
Left: Blake & Emma Lisson 1 April 2017

- Baby News -



Paul and Kirra Rudder welcomed
- Michael James Rudder 29 Sep 17
Sam and Matthew Schmar welcomed
- Oliver Schmar 2 Aug 16



Please contact Carmen on (02) 4982 7445 for an appointment and please visit our website www.weddingsafloat.com.au



SailTime

Port Stephens

Go Sailing on 'your own' boat this summer without all the responsibility of boat ownership. Grab this opportunity by yourself or with friends on a new 38 ft luxury Jeanneau yacht.

From as little as only \$780 per month that's no marina fees, no insurance, no repairs, no maintenance, just step on board and sail away to explore the magnificent waterways and hinterland of Port Stephens... and beyond.

HOW IT WORKS:

- Based at Soldiers Point Marina, Port Stephens
- Gold Members have a guaranteed 6 SailTimes per month,
- Silver Members have a guaranteed 3 SailTimes per month
- Reciprocal membership at 5 other bases in Australia and 35 overseas

For more information about this exciting opportunity please contact Soldiers Point Marina on (02) 4982 7445

www.sailtimeaustralia.com.au



SKIPPERED OR BAREBOAT YACHT CHARTERS NOW AVAILABLE

Looking for a wonderful sailing experience this summer? Perfect for the novice sailor or those keen for a new adventure. Why not try a Skippered or Bareboat Yacht Charter on-board our luxurious 37' Jeanneau and explore the beautiful waterways of Port Stephens.

This idyllic get-away for couples, friends or families can be booked for mid-week or weekend adventures. With both Day and Overnight Charters available, packages include a comprehensive briefing on the vessel systems, handling and essential information on navigating the Port Stephens waterways for your Bareboat adventure or a fully qualified & knowledgeable skipper for your Skippered Yacht Charter. We will also provide you with great tips on the best places to swim, snorkel and watch dolphins while you thoroughly enjoy exploring this expansive and pristine region. The vessel is supplied full of fuel and water and if further supplies are needed, these can be obtained from our home base at Soldiers Point Marina. We can also provision the vessel for you prior to departure with a range of hassle-free packages as well as meals and refreshment options tailored to suite the individual.

PACKAGES START FROM \$660*



For more information, see www.soldiersptmarina.com.au or call Darrell and Carmen on 02 4982 7445

Soldiers Point Marina SHOWS IT'S FACE AT SIBS

For the fourth year in a row, Soldiers Point Marina staff manned a busy and successful stand at the Sydney International Boat Show (SIBS) which this year celebrated its 50th Anniversary and rightfully returned to its 'home' on Cockle Bay Marina, Darling Harbour.

Marina Manager, Darrell Barnett and Carmen Holden fronted stand #93 which was ideally located on the main walkway and hard to miss amidst the 63,045 visitors who streamed through the Show which ran from August 3-7.

Visitors to the stand enjoyed chatting about the marina's many features and benefits and eagerly filled in entry forms to win a great prize giveaway of seven nights' accommodation at the marina's Flagship Golf Villa. This was won by a lady from Bayview on Sydney's Pittwater.

"Soldiers Point Marina will be back on the stand next year and we look forward to seeing many of our customers at this wonderful international boat show," said Darrell Barnett.



NEW TESLA CHARGER SPARKING INTEREST

SPM customers and visitors are once again benefitting from the Marina's commitment to leading edge technology with the recent installation of a Tesla Destination Charging Unit.

Utilising a high-speed power wall connector, similar to those installed by Tesla owners in their home or offices, the unit charges at a rate of 22kW and is available to Tesla drivers at self-parking bays located at the front of the marina building. Tesla-driver customers and visitors can now ensure their cars are fully charged and ready for whatever drive is ahead of them.

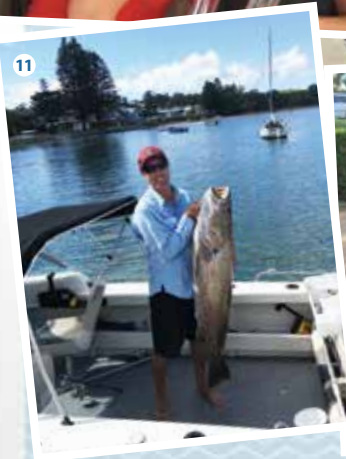
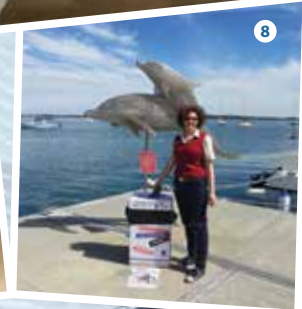
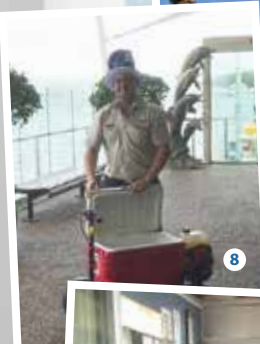
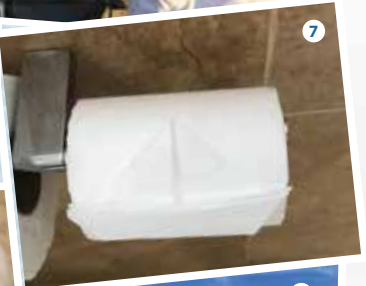
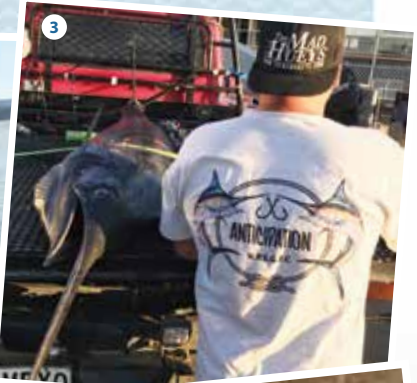
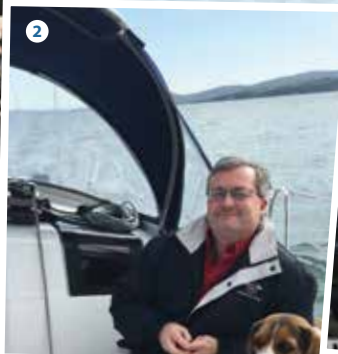
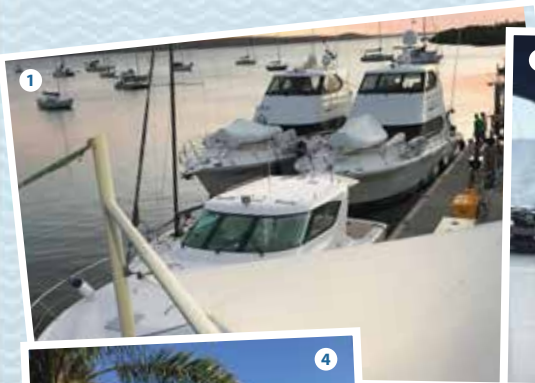
The increasing number of customers and visitors using the charger for their Model S and Model X cars has pleasantly surprised the marina and it is anticipated, on the back of strong advance orders for the new Model 3, that use of this facility will be further boosted.

Marina Manager, Darrell Barnett is right behind the innovation and recently commented "we are striving to be leaders in our

industry and see this as another opportunity to provide unique services to our marina customers. We extend a warm welcome to Tesla-driving visitors and invite them to take advantage of our charging station."



- Year in Brief -



1. Rafted up Riv's 2. Darrell & George enjoying a sail 3. The one that didn't get away 4. Celebrating Mother's Day in Style 5. Splicing Lessons 6. Jimmy pondering his next job 7. Sailboat Toilet Paper Origami 8. Carmen introduces Cartridge Recycling 9. Who's that ladies man on Valentine's Day 10. Jimmy sharing his Easter eggs 11. Chef serves up fish for dinner 12. Pets welcome 13. Steve & Jim on Father's Day 14. Ashlee with the summer coffee service 15. The Voyeur visits the snow



THE BEST OF BEAUTY EXPANDS

Exciting news for The Beauty Establishment clients with the recent expansion of the salon. Originally opening three years ago, this popular marina destination will now have its own entrance and offer two treatment rooms to cater to those customers wanting to enjoy treatments at the same time. Group bookings are also available for pampering packages of massages, facials and "all things beauty."

Owner and manager, Jasmine, has also recently introduced DMK Skincare to the salon and highly recommends the unique DMK Enzyme Therapy especially for those clients seeking a complete skin revision.

With the start of summer now upon us, ensure your skin is protected; pick up a DMK SPF 50+ water-resistant sunscreen and be rewarded with a complimentary beach bag- perfect for everyday activities and of course a day out on the boat.

And for the month of December clients will receive a free Medi Pedi with any enzyme treatment- a lovely indulgence valued at \$45.



For more details on the DMK range see www.dannemking.com.au. Call in and visit Jasmine at The Beauty Establishment or you can make an appointment on the phone 0401 305 584 or email jasmine@thebeautyestablishment.com.au



DMK
Danné Montague-King

SPM EXTENDS ITS COURTESY TO CUSTOMERS

A second Lexus has been purchased as a courtesy car for our marina customers. The latest top of the line ES 350 is now at your disposal.

Contact one of the marina staff to arrange use of our courtesy cars or make a reservation through the myMarina app on your smartphone.

Complementary Park while you Boat!

And don't forget about our valet parking service - take advantage of this option during summer and keep your car cool and protected while you enjoy your day out on the water.



TOTAL CONTROL OF MARINA at your fingertips





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Visit our website www.marina-master.com



DIARISE THE DATES

- FOR SAIL PORT STEPHENS 2018 -

Save the date! The 11th Sail Port Stephens Race Week incorporating the Commodore's Cup, NSW IRC Championship, Port Stephens Trophy (PHS) and more will run from April 9-15, 2018 (the week leading into the NSW School holiday break).

Don't forget to book your berth and accommodation early as strong numbers are anticipated on the back of the success of this year's event.

For details on the Race Week visit www.sailportstephens.com.au or email info@sailportstephens.com.au

This year's regatta event celebrated the 10th Anniversary and attracted a record-breaking 112 boats and crews with participants travelling from South Australia, Victoria, Queensland and other NSW ports for the week-long event which was deemed the 'best-ever' due to perfect Autumn weather and manageable sailing conditions.

Carmen was due to sail with Poppy Moore as crew, but Scaramouch didn't make it due to the weather leading up to the event. So, Carmen was left desperate and boatless. After searching high and low and asking everyone who walked past "do you need crew?".

Carmen's saviour walked into the SPM office, Peter Mayo from Austral - "I have a spot on my boat".

Finally racing in her first Sail Port Stephens. What an experience and 4th overall.

More info on the 2017 race week can be found at <http://www.portstephensexaminer.com.au/story/4588987/2017-sail-port-stephens>



MARINA SUCCESSFULLY REACCREDITS TO GLOBAL STANDARD

Soldiers Point Marina has once again achieved certification as an ISO 14001 marina, a rigorous evaluation undertaken by external auditors which assesses the marina's implementation of its environmental management system.



ISO 14001 is a highly recognised international standard for the development of effective environmental management systems (EMS) and adherence to this benefits the marina in many ways including improved performance and increased demand for services offered.

The re-certification followed another achievement which saw the marina attain a renewal of its Level 4 Fish Friendly accreditation as part of the commitment to the Clean Marina program and its focus on the natural marine habitat within which the marina is located.



Blue Ocean View



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4 Bed, 4 Bath, 2 Car & Internal Lift

A spectacular outlook, mesmerising and architecturally designed property presents one of the most premier addresses that Port Stephens has to offer.

Price guide \$1,750,000 to \$1,800,000



Michael Kirby
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michael@c21nelsonbay.com



WHAT'S ON

DECEMBER

31st – New Year's Eve – Music on the Marina "Let the Man Go" performing on the Albatross Lounge
From 7.30pm till midnight

JANUARY

2nd – 27th – Soldiers Point Sailing School – adult and children private lessons available
13th – Boat Maintenance Clinic - 10am
RSVP to the marina office
20th – Ladies Sailing Clinic with "Captain Carmen" – Bookings essential.
RSVP to the marina office
26th – Australia Day Activities
Fly Point Nelson Bay From 9.30-3pm

FEBRUARY

8th – 11th – Newcastle Caravan, Camping and Holiday Expo
Newcastle Entertainment Centre
16th – 18th – Garmin Billfish Shootout
22nd – 25th – Game Fish Interclub

MARCH

24th - Ladies Sailing Clinic with "Captain Carmen" – Bookings essential
RSVP to the marina office

APRIL

6th – 9th – Women Who Sail Australia Gathering at the Bay
9th – 15th – Sail Port Stephens
www.sailportstephens.com.au

AMAZING FUEL OFFER

You can purchase all your fuel with a 40c per litre discount

Currently PULP \$1.799* per litre,
Diesel \$1.639* per litre,
As at 1st November 2017*

To find out how please contact
Darrell Barnett CMM on
(02) 4982 7445

*Subject to fluctuation

CONTACT LIST

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Web: www.soldiersptmarina.com.au

ABC - AUSTRALIAN BOAT COMPANY

Ph: (02) 4919 1555
Mob: 0409 050 928
Email: info@abcboatbrokerage.com.au
www.abcboatbrokerage.com.au

SOLDIERS POINT MARINE CENTRE

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Mob: 0438 764 635
Email: admin@spmcentre.com
www.soldierspointmarine.com

THE DECK CAFÉ/ WATERFRONT BAR

Ph: (02) 4919 1502
Email: nick@thedeck.net.au
www.thedeck.net.au

THE POINT RESTAURANT

Ph: (02) 4984 7111
Email: julie@thepointrestaurant.com.au
www.thepointrestaurant.com.au

SAILTIME PORT STEPHENS

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www.sailtimeaustralia.com.au/portstephens

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FACILITIES

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- V-Assist Guest Assistance
- Marine Service Repair & Shipwright
- Marine Brokerage
- Boat Hire
- General Store & Coffee Shop
- Two Superb Restaurants
- Flagship Valet & Undercover Boat Storage
- Kayak & Paddleboard Storage
- Flagship Accommodation
- On site laundry and dry cleaning services
- Customer lounge / library / business centre
- Visitor Dock
- Onsite ATM and Weather Station
- Dedicated access to the private car park
- State-of-the-art Berths
- Filtered Water
- Disabled Facilities
- Beach Access
- Yacht Charter and Affordable Membership
- Beauty Therapist
- Shrink wrapping for your vessel/car
- Weddings Afloat

SERVICES

- Complimentary Summertime Cocktails, Coffees and Newspapers delivered to your boat
- Complimentary Use of iPad
- Complimentary Tea, Coffee, Hot Chocolate, Red and White Wine year round in our customer lounge
- Complimentary use of Bicycles, Kayak & Paddle Boards
- Complimentary Tennis at local courts
- Complimentary courtesy vehicles
- Airport pick up and drop off service
- Parcel and Postal Services
- Rubbish and Recycling
- Dock Assistance
- Random Security Patrols
- Movie & Board Game Library
- Xbox Console & Game Library
- VIP Valet Parking Services
- Educational Programs
- Moor Benefits Loyalty Card
- Wireless Internet
- Foxtel and digital TV to all berths
- Digital CCTV
- Portable defibrillator
- Camera access to your vessel 24/7 with secure login



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