

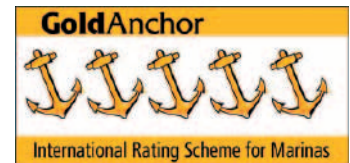


scuttlebutt

THE SOLDIERS POINT MARINA NEWSLETTER

Australian Marina of the Year 2011-2012

Soldiers Point Marina is thrilled to have been awarded the prestigious Club Marine MIAA Australian Marina of the Year.



L-R Andrew Chapman, MIAA; Darrell Barnett CMM, Greg Fisher, Club Marine.
Des Pitfield Photography

Outstanding customer service and an eye for detail have once again seen Soldiers Point Marina claim the highest accolade; the Club Marine MIAA Australian Marina of the Year Award.

The Award recognises excellence in the provision of marina services, facilities and operations. Judging criteria covered the marina's goals and objectives, business performance, customer service

including evidence from customer feedback; marketing, environmental and risk management; staff training, industry and community involvement and other accomplishments.

The showcase that is Soldiers Point Marina features all the state-of-the-art facilities that one expects from a top-rated marina, but it's in the area of second-to-none service that Soldiers

Point really is the stand-out facility on the Australian coastline.

"We know the quality of our facilities is right, so it is the quality of our service that is the focus of every action and decision we make - "how can we do it better?" is the marina's constant mantra" said Darrell Barnett CMM the marina General Manager.

Continuing Our Community Involvement

Port Stephens Mayoral Scholarships

Soldiers Point Marina is proud to announce they are supporting the 2011 Port Stephens Mayoral Academic Scholarships, by providing a scholarship to the value of \$2500 for one year to Emily Wilson of Medowie who is studying for a Bachelor of Business, Majoring in Tourism at Newcastle University.

We have been following Emily's progress carefully and are pleased to advise that she is settling well into uni life and obtained very good results in her first exams. Please see an excerpt of a letter from Emily...

"As the recipient of the Mayoral Scholarship for tourism and hospitality, I'm very grateful to Soldiers Point Marina for funding the scholarship; but they didn't just leave it at handing over the scholarship! As I gained the scholarship through studying a Bachelor of Business majoring in tourism at the University of Newcastle, the marina saw they could help me further my education by providing me with contacts and experience in the field – they have effectively taken on a mentoring role with me. This opportunity has been invaluable to me and I commend their professionalism and attention to detail....."



Pictured from left at the cheque presentation ceremony, Mayor of Port Stephens Cr Bob Westbury, Emily and Darrell Barnett CMM, Marina General manager

Real Futures Foundation



With sponsorship of \$50,000 over the next three years for the Tomaree Peninsula Real Futures Program, Soldiers Point Marina is ensuring that local students are gaining an employment advantage.

The Real Futures Foundation is a non-profit organisation which has an established track record of helping to inspire and motivate students to either stay in school and increase their educational engagement and attainment, or choose a positive pathway that enables successful transition to employment, further education or training.

Through innovative and multi-faceted programs provided by the Real Futures Foundation, Year 10 students from our two

local secondary schools, Tomaree High School and St Philips Christian College, are provided with assistance to help them pursue a productive pathway and set realistic goals to further their education, take advantage of training opportunities and undertake work experience or work placement.

For more information please visit the Real Futures website: www.realfutures.com.au

Soldiers Point Sailing School off to a Flying Start

After a lot of public interest and support Soldiers Point Sailing School located at the marina is now a reality. Students from Tomaree High School and St Philips Christian College are already flying solo during their weekly sports program in the eight brand new Optimists and two Lasers purchased by the marina. The sailing school in conjunction with the Real Futures Foundation is conducted

through the week for students at the two secondary schools at no cost to them or the school.

Our professional highly experienced and qualified instructors are ready to foster and encourage a love of sailing and the water for our young people from the age of eight. Holiday and weekend programs are also available at a nominal fee.

For more information **please call** (02) 4982 7773 or

email: info@soldierspointsailingschool.com.au **Web:** www.soldierspointsailingschool.com.au



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The Flagship Apartment

The Flagship Apartment is perfectly situated, just a three minute walk from Soldiers Point Marina. With stunning views over Port Stephens, the three bedroom, stylish and luxuriously appointed apartment is brand new. Being just a stones' throw from two sandy beaches, cafes, restaurants, beauty salons, a general store, public wharf, tennis court, public transport right at the front door, this apartment is all about convenience and quality and makes for an excellent home base for your stay in Port Stephens.

The Flagship Apartment has beautifully co-ordinated décor. This creates an enjoyable, bright and airy living space with all the luxe cons you would expect:

- Large 58" plasma TV in the living room
- Plasma in the master bedroom
- DVD
- Sound system
- Ducted air conditioning
- Fully equipped kitchen
- Internal laundry
- Spa bath
- Posturepedic mattresses
- Large undercover balcony with BBQ setting
- Undercover secure parking for 2 cars
- Wheelchair accessible

www.flagshipaccommodation.com.au



Flagship Undercover Boat Storage and Valet service



Flagship Undercover Storage facility is located only one kilometre to the nearest boat ramp on the pristine waters of Port Stephens and is available seven days a week. The helpful marina staff can help you hitch and unhitch your boat and/or also take your boat to the marina ready for you to step on board without any hassles.

A boat washing and detailing service is also available. We provide a back to base alarm system, security lighting and regular random security patrols as security is our number one priority at Flagship Storage.

Take advantage of the world class facilities that are available to the customers who berth their boat at the marina.

- complimentary use of the luxurious personal care facilities located at the marina
- complimentary use of the spacious dry sauna
- complimentary summertime morning coffees, newspapers and afternoon cocktails
- complimentary use of the internet and computer in the guest lounge / library
- complimentary game of tennis at the local courts
- complimentary use of the marina vehicle and pushbikes

For more information on Flagship Apartment and Flagship Undercover Storage please call Darrell at the marina on 02 4982 7445
www.flagshipstorage.com.au

Sam's Fig and Olive Farm

A life time dream has turned into a reality for Sam and Helen Sougleris after purchasing 40 hectares at Bobs Farm and growing 800 olive and 550 fig trees. The produce is sold on the farm between January and April each year when a large variety of beautiful marinated olives, extra virgin olive oil, home-made jams, pickles and sauces are available. Or if you prefer you can wander freely and select plump juicy figs straight from the trees.

Open 9.00am to 5.00pm 7 days a week (seasonal January – April)

T (02) 4981 9900 **M** 0418 444 058 **A** 3631 Nelsons Bay Road



Welcome to the Kennedy family

Soldiers Point Marina would like to extend a very warm welcome to the Kennedy family who have recently purchased three businesses at the marina: The Boat Shed & General Store, Soldiers Point Boat Hire and MDBS - Port Stephens. With many years of experience in the retail and hospitality areas, Peter and Jackie Kennedy together with son Matthew are very excited to be part of our world class marina facility. "Making the decision to settle at Soldiers Point Marina was an easy one and I want to maintain exceptional standards of customer service much in keeping with the International 5 Gold Anchor status of the marina" said Peter.



Soldiers Point Boat Hire

Before purchasing the Soldiers Point Boat Hire business Peter and Jackie travelled extensively along the eastern seaboard looking at all the competition with Peter coming to the conclusion that the hire boats at Soldiers Point Boat Hire were the best, most modern and well equipped he had seen. "We are also very fortunate to retain James as Manager as his experience and wealth of fishing "hotspots" and local knowledge is invaluable" said Peter.

Available for hire are the following boats:

4.5 Drifter, 15hp, tiller steer with seating for six passengers and is perfect for families or couples wanting to do a spot of fishing. No license required.

5.3 Warrior, 115hp, this boat is a real family orientated boat and has been built as a bow rider with seating in the cockpit and in the front of the boat forward of the screen, in total there is seating for six passengers. License required

19ft Pontoon Boat,

30hp (four stroke) luxurious lounge seating for 10 passengers, sound system with ample speakers, large bimini top for shade, comfort and style never before available on the bay! This boat also has a boarding ladder on the front deck for the kids after they have had their swim. No license required.



Kayaks, For the fun at heart, sit on style making them safe and easy to operate and navigate!

All hires come with the following inclusions:

- Fuel* • esky • local waterway maps
- hands on instructional demonstration
- GPS Safety Tracking Technology
- Aid & Assist Button

Ph: (02) 4919 1234 **Mob:** 0427 441 290

Email: info@soldierspointboathire.com.au

Web: www.soldierspointboathire.com.au

MDBS – Port Stephens



With his own personal philosophy of honesty and loyalty you will expect a level of service second to none when looking to purchase or sell your vessel with Peter Kennedy at the helm of MDBS Port Stephens. As a boatie with over 40 years experience

Peter knows all the challenges of owning boats and with this in mind he plans to make your experience whether buying or selling hassle free and as smooth as possible. Customer service and satisfaction is the priority for MDBS - Port Stephens, and this is evident from the moment you talk to Peter and Simon French his very experienced yachting specialist.

If you are planning on spending time on your boat at the marina, Peter and Simon are also happy to open your boat up, turn on the heating/air con and have it ready for your arrival so you can step on board and

relax. Whether you are looking for a trailer boat, yacht or motor boat small or large talk to Peter or Simon first and receive first class service and assistance.

When you buy a vessel with MDBS the following services are offered:

- A complimentary induction service - expert and hands on advice on how to handle your new purchase, working the tides, mooring, docking etc
- A complete maintenance and management program once your boat is listed with us and berthed at the marina
- All boats surveyed
- Valuations and insurance organised
- **Pick up and delivery service anywhere in Australia**

Call in and see the fabulous range of the exclusive Henry Lloyd and Burke clothing with something to suit all budgets.

Ph: (02) 4919 1555 **Mob:** Peter, 0409 050 928 or Simon, 0404 218 459

Email: peter@mdbsportstephens.com.au **Web:** www.mdbsaustralia.com

Opening hours: 7.30am - 4pm Monday - Sunday

The Boat Shed and General Store



The Boat Shed and General Store has had a major stylish makeover in recent months under the experienced hand of owner Jackie Kennedy. Jackie is continuing her focus on outstanding customer service by providing all the essentials (and then some) enabling you to enjoy your time on your vessel without having to leave the marina for supplies. Fresh fruit, gourmet products, homemade bread, snack foods, ice-creams, sweets, drinks, bait, fishing tackle, ice are all available. Jackie will also happily take orders for specialty hampers and platters, ready for you to step on board knowing you will have a feast waiting upon your arrival. Take the weight off your feet at The General Store and enjoy Jackie's homemade slices and biscuits.

Open 7 days **Ph:** (02) 4919 1234 **Mob:** 0427 441 290 **Email:** info@soldierspointboathire.com.au **Web:** www.soldierspointboathire.com.au

The Deck Café/Waterfront Bar

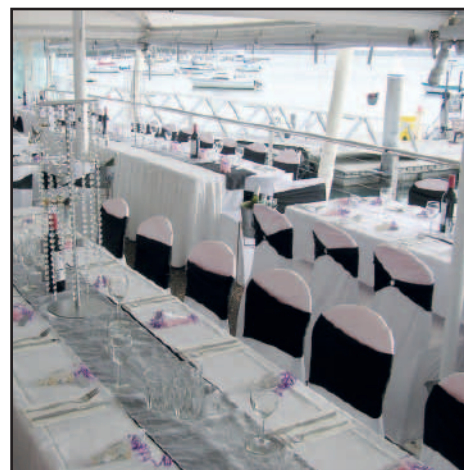
If you are looking for an absolute waterfront location for your next big event then talk to the Pappas family to make your dream become a reality. Menus can be tailored to suit and if you would like a Mediterranean themed menu then look no further than The Deck.

The Deck's famous "Greek Nights" are held regularly throughout the year with seemingly endless platters of outstanding Greek food delivered to your table with the great gusto and merriment the Pappas family is well known for.

Nothing is more important to the Pappas family than happy customers and if you are

staying on your boat and feel the urge for a very upmarket takeaway The Deck will happily oblige and even offer a 20% discount.

If you haven't already its time now to make your reservations for Christmas Day and New Years Eve at The Deck. The traditional menus for both events feature fresh seafood including lobster with a choice of eight entrees and main courses and four from the dessert menu. The cost is only \$110.00 per person which includes live music on New Years Eve and a spectacular vantage place to watch the midnight fireworks. Bookings are essential.



All ready for a very stylish wedding

Ph: (02) 4919 1502 **Web:** www.thedek.net.au

Open: Monday – Sunday, breakfast from 8am, lunch from 12noon, dinner from 6pm

The Point Restaurant



Reed pictured with dad and boss, Chef Paul

Multi-award winning The Point has been luring locals and visitors alike for many years with their outstanding fresh local seafood and produce and second to none service. Owners Paul and Julie Simpson are well known for their attention to detail in the areas premier fine dining restaurant.

Add another award winning Simpson chef into the mix and this takes the dining experience at The Point to a whole new level. Third year apprentice and son Reed Simpson won 1st prize in the 2011 HTN apprentice chef culinary competition held in Sydney recently. Reed beat all the heat winners from Victoria, ACT & NSW regions, and was presented with an oversized cheque which

is sitting in the restaurant for \$2,500.00 'his winnings'.

In addition to their a la carte menu The Point also offer very affordable monthly luncheon "specials" menu which includes a glass of bubbly or beer. You can check out their special menus on the marina website at www.soldierspointmarina.com.au

Limited bookings are still available for the "groovy" themed 1970's New Years Eve dinner so call Julie today to reserve the best seat in the house to watch the midnight fireworks and enjoy the live entertainment and the nostalgic specially designed "70s" menu which is again available on the Marina's website

Ph: (02) 4984 7111 **Email:** julie@thepointrestaurant.com.au

Web: www.thepointrestaurant.com.au

Open: Tuesday– Sunday for lunch & dinner (open Mondays during summer holidays)



- Accommodation with the views of Internationally renowned Port Stephens
- Located right on the water with 3 acres of manicured gardens
- Family friendly property with an abundance of grass for the children to run around
- Shoreline Steakhouse is home to the best steak in Port Stephens We offer quality guaranteed "1824"steak in a variety of cuts at amazing value prices.

All Seasons Port Stephens Salamander Shores Hotel



147 Soldiers Point Road, Soldiers Point NSW 2315 T: 02 4982 7210 E: bookings@salamandershores.com www.salamander-shores.com

Our Year in Brief.....



New Years Day complimentary French Champers for all marina customers.



Marina receives a seal of approval from one visitor.



Complimentary Easter Boat Handling Clinic.



Local fishing guru "Stinker's" complimentary fishing clinic



Easter Seafari - Music on the water.



The best professional marina crew in the business



Complimentary summertime afternoon cocktails delivered to your boat



Always time to enjoy a relaxing sauna...



and massage



Game fishermen enjoying their complimentary daily breakfast before heading out.

Soldiers Point Marine Centre Get your Boat Checked out Today for the Festive Season Only \$99.00 including a \$50.00 discount for Club Marine policy renewals

With Christmas only weeks away and for peace of mind boating now is a great time to beat the summer rush and book your boat in for a 50 Point safety check with the experts in the workshop at Soldiers Point Marine Centre. As a boat skipper you are responsible for the safety of everyone on your vessel and with the busy boating season ahead now is a good time to get your boat checked.

Included in the 50 point safety check is:

- steering system
- fuel lines and filter
- sea cocks and valves
- engine
- gearbox operation
- anchor / chain / rope
- fuel filters
- starting mechanism
- fire extinguisher
- battery cables.

PLUS 40 more checks



Call in and talk to Jenny who will advise on booking availabilities. Can you afford not to?

Phone: (02) 4984 6300 **Email:** admin@spmcentre.com.au

* Conditions apply

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Sustainability Initiatives at Soldiers Point Marina

Clean Marina Program



In 2004, Soldiers Point Marina became the first marina in Australia to be accredited a Clean Marina, proof the Marina is managed in an environmentally sensitive fashion, with a management team that recognises its responsibility in conserving the pristine environment of Port Stephens for future generations. The Marina attained Level 3 in 2004 and we are currently in application for ISO 14001 Level 4 Clean Marinas which has recently been introduced to the marina industry by the MIAA.

The Clean Marina Program encourages environmental compliance and the use of best management practices for marinas. The focus of the program is to assist the nation's marina industry operators in their endeavours to protect inland and coastal waterways

by leading them through a voluntary accreditation process. The program provides an easy-to-follow system to develop valuable environmental management practices and rewards accredited operators with real business benefits.

There are four steps to becoming a Clean Marina

Level 1 - The Clean Marina Pledge

A public commitment to improve

Level 2 - The Clean Marina Self Assessment

Self assessment through the Clean Marina Program checklists and the achievement of basic environmental management systems

Level 3 - Accreditation

Clean Marina - Independent Assessment

Assessment by a trained and qualified Clean Marina Consultant, conducted every

three years. Level 3 status acknowledges the achievement of rigorous environmental management systems

Level 4 - Accreditation (ISO 14001)

Clean Marina - Specialist Assessment

To assist those marinas wishing to bring their environmental management in line with the International Standard 14001 (ISO 14001).

The ISO 14000 family addresses various aspects of environmental management. The intention is to provide a framework for a holistic, strategic approach to Soldiers Point Marina's environmental policy, plans and actions.

For more information on ISO14001

please visit

www.iso.org/iso/iso_14000_essentials

Profile – Graham Oborn

International yachtsman Graham Oborn of Nelson Bay has brought his passion, expertise and love of sailing to Port Stephens with the recent opening of the Yachting Australia accredited Soldiers Point Sailing School. "Here in Port Stephens, on one of the most beautiful waterway on the East Coast of Australia, the sport has not really had the opportunity to develop young sailors or introduce adult residents and visitors to the sport and now Soldiers Point Sailing School provides such an opportunity" said Graham, the school's Chief Instructor.

Graham has been actively involved in social and competitive sailing for many years in Australia and overseas competing mainly in the Finn & Laser classes, with his most recent achievement winning 1st place in the 2011 Australian Laser Class Championship Great Grand Master Standard Rig Division.

For more information on Soldiers Point Sailing School please call (02) 4982 7773 or

Web: www.soldierspointsailingschool.com.au



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Refer to www.whereis.com.au for more locations.

GoldAnchor



International Rating Scheme for Marinas



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Services & Facilities

- | | | |
|--|------------------------------------|--|
| ✓ Luxurious Private Personal Care Facilities | ✓ Business Services | ✓ Floating Shop |
| ✓ Sauna | ✓ Library/Guest Lounge | ✓ Marine Services and Slipway |
| ✓ Beauty Centre and masseuse | ✓ Laundry and Dry Cleaning Service | ✓ Boat Valet Service |
| ✓ 24 Hour Fuel Dock by Appointment | ✓ Dock Assistance | ✓ Disabled Facilities |
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| ✓ Random Security Patrols | ✓ Complimentary use of Bicycles | ✓ Complimentary Tennis |
| ✓ Digital TV | ✓ State-of-the-art Berths | ✓ Close to Award Winning Golf Courses |
| ✓ Free WiFi | ✓ Filtered Water | ✓ Beach Access |
| ✓ Courtesy Car | ✓ Visitor Dock | ✓ Summertime and Beyond, Complimentary Cocktails, Coffees and Newspapers |
| ✓ Reserved Car Parking | ✓ ATM | ✓ Onsite Weather Station |
| ✓ Flagship Valet Service and Undercover Storage facility | ✓ Two Superb Restaurants | |
| | ✓ Boat Broker | |
| | ✓ Boat Hire | |

A Very Classy Lady for Sale

“Assegai” was built and operated to commercial survey in QLD in 1992. She is an extremely luxurious custom made 46 foot game fishing vessel and the interior has to be seen to be believed. An extensive refit was carried out in 2001 and is the reason for the boats current glamorous state. “Assegai” has operated along most of the Australian east coast and has many game fishing awards, records and probably tall stories to her name.



Included in the purchase price is a commercial game fishing licence which are expensive to purchase and difficult to acquire. “Assegai” has state of the art everything including twin Turbo 660HP Caterpillar engines.

To view this beauty and for more information please contact :
Peter Kennedy 0409050928, Simon French 0404218459
MDBS Soldiers Point 0249191555 or peter@mdbsportstephens.com.au

Contact List

Follow us on



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W: www.soldiersptmarina.com.au
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W: www.mdbsastralia.com
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W: www.soldierspointboathire.com.au
- Soldiers Point Marine Centre**, P: (02) 4984 6300, F: (02) 4984 6305, E: admin@spmcentre.com
- Soldiers Point Massage and Beauty Centre**, P: (02) 4982 7773
- Soldiers Point Sailing School**, P: (02) 4982 7773, E: info@soldierspointsailingschool.com.au
W: www.soldierspointsailingschool.com.au
- The Boat Shed & General Store**, P: (02) 4919 1234, M: 0427 441 290, E: info@soldierspointboathire.com.au
W: www.soldierspointboathire.com.au
- The Deck Café/ Waterfront Bar**, P: (02) 4919 1502, E: nick@thedeck.net.au W: www.thedeck.net.au
- The Point Restaurant**, P: (02) 4984 7111 E: julie@thepointrestaurant.com.au W: www.thepointrestaurant.com.au

What's On

December 30 2011

Seafari Music on the Water

December 31 2011

Spectacular Midnight Fireworks Display at
Soldiers Point Marina

January 11 2012

Stinkers Fishing Clinic
Soldiers Point Marina

February 11 2012

Seafari Music on the Water

February 18 & 19 2012

Billfish Shootout Tournament

February 25 & 26 2012

NSW GFA Interclub Tournament

March 3 & 4 2012

NSW GFA Interclub Tournament

April 7, Easter Saturday 2012

Boat Handling Clinic
Soldiers Point Marina

April 8, Easter Sunday 2012

Seafari – Music on the Water

June 9, 10 & 11 2012

Port Stephens Blue Water Country Music Festival

August 2012

Port Stephens Golf Classic
(open only to those who live outside Port Stephens)

Bookings now open for Gamefish Tournament
...please call Darrell to confirm your berth.

For a full range of upcoming local events please check out our website www.soldierspointmarina.com.au