



# Scuttlebutt

THE SOLDIERS POINT MARINA NEWSLETTER



## INSIDE THIS ISSUE

### AFFORDABLE LUXURY CRUISING OR SAILING – OPTIONS TO SUIT YOU

In a bid to lure more into boating, Soldiers Point Marina is offering aspiring boat owners the chance to cruise on a luxurious 35ft Swift Trawler or sail a 38ft Jeanneau sailboat, with a variety of membership or charter options available through SailTime Port Stephens based at the marina.

### FROM NEW YORK – RABBITWOMAN AND DOGMAN RIDE AGAIN

The world-renowned hybrid characters of Rabbitwoman and Dogman have taken up another coveted spot on Soldiers Point Marina's Sculpture Walk. Joining a host of other inspiring sculptures by Australian artists, We Ride Together in Love symbolises diversity, unity and adventure!

### FOR YOUR BOATING PLEASURE, LEISURE & ABSOLUTE EASE

With your comfort and convenience our priority, Soldiers Point Marina has made a boatload of improvements: relax in our new reception area, try our world-class brokerage service, meet the new owners at The Boatshed, and take a whirl in our new TransPorter luxury golf cart!





# SOLDIERS POINT MARINA



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## Ahoy!

### WELCOME TO YOUR NEW-LOOK SCUTTLEBUTT

With so many improvements being made to the marina over the last twelve months - and with many more in the pipeline - we thought we'd give the newsletter a makeover too! As with all our changes, they're driven by our desire to provide our visitors and guests with the utmost luxury, comfort and convenience.

Top of the list is our top-of-the-line Lamborghini golf cart! Nicknamed The TransPorter, this luxurious little workhorse (expertly manoeuvred by our porter) can safely transport you and your belongings to and from your boat. It's all part of our VIP valet service to make your stay with us even more memorable.

We're also excited (and relieved!) to have completed a major renovation to our reception and office area. I'm sure that some of you have noticed how cramped our 'living' conditions have been. We've tweaked the layout to give you room to move - and relax - while we tend to your needs.

As well as taking care of you and your needs, we're also looking after those of our pristine environment. To that end, we have recently signed a pledge to eliminate the use of single-use plastics across the marina and its businesses.

The natural beauty of our home has also been enhanced with the addition of another stunning sculpture by renowned artists Gillie and Marc. Featuring the famous Rabbitwoman and Dogman, We Ride Together in Love symbolises diversity and togetherness. Gillie and Marc joined us to celebrate the arrival of this inspirational work of art.

Also joining us recently was our beautiful new powerboat, Independence, a luxurious 35ft Swift Trawler available for charter or membership through SailTime Port Stephens. Independence joins Liberty, our 38ft Jeanneau sail yacht, in the SailTime fleet. SailTime is an unbeatable way to explore our world-class waterways without the traditional expense of boat ownership.

Our guest's story this issue features Leanne Hoff, a highly respected member of the Lake Macquarie fishing community and daughter of the late and much-loved Lyndy Grieves. Skill and luck combined to ensure Leanne landed the biggest fish and the largest catch at the NSW Game Fishing Association State Championships this year. Leanne's story is a mixture of happiness and heartache both on and off the water.

And finally, our crew here at Soldiers Point Marina have worked tirelessly over the last twelve months to ensure our visitors and guests experience the finest service and facilities. We look forward to welcoming you again soon to show you why we're recognised as one of the world's best!

*Until next time, happy and safe boating!*

*Darrell*



# RABBITWOMAN & DOGMAN

## *Ride Again*

Soldiers Point Marina is once again the beautiful backdrop for an iconic sculpture by award-winning Australian artists, Gillie and Marc, hailed as New York City's "most prolific creators of public art" by the New York Times.

Joining a host of other sculptures on the marina's Sculpture Walk, We Ride Together in Love features the world-famous Rabbitwoman and Dogman taking off on an adventure on their bright red Vespa, coffee cups in hand!

First displayed in New York City, the Rabbitwoman and Dogman sculptures have been shown in public spaces all over the world. The unusual yet compelling human-animal hybrid characters feature the face of a rabbit and a dog, symbolising diversity and togetherness. Usually enemies in the animal world, Gillie and Marc's Rabbitwoman and Dogman put aside their differences and come together with love and understanding – and a shared passion for adventure!

Married couple Gillie and Marc have been creating public art together for more than 25 years, and their highly coveted sculptures and paintings can be seen in art galleries and public spaces in more than 250 cities around the world. Also passionate eco-warriors, Gillie and Marc believe that art is a powerful platform for change, challenging our perceptions



and inspiring us to live better lives.

Gillie and Marc joined us for the unveiling of We Ride Together in Love, which joins another of their internationally famous Rabbitwoman and Dogman sculptures, Table of Love, as well as numerous other sculptures by renowned Australian and international artists, here at Soldiers Point Marina.

Designed to inspire visitors and guests to the marina, the Sculpture Walk provides a unique opportunity to observe and interact with the life-size sculptures, making your time on land, just as it is at sea, invigorating and memorable.



# AFFORDABLE, HASSLE-FREE LUXURY BOATING

**In an Australian first, Soldiers Point Marina is now offering aspiring mariners the opportunity to live the life they've always dreamed of—at a fraction of the normal cost—on board the luxurious Independence, a 35ft Swift Trawler.**

Independence joins the stunning 38ft Jeanneau sailboat, Liberty, as part of the Port Stephens SailTime fleet which is owned and operated by Soldiers Point Marina. It is the first time that a powerboat has joined SailTime, the world's leading sailing membership organisation.

SailTime offers its members a surprisingly affordable and practical approach to boating without all the hassles, headaches, long-term commitments and expenses that are often associated with traditional boat ownership.

Membership entitles you to be a regular cruiser or sailor on Independence or Liberty, with a variety of membership and charter options available to suit your individual needs. Membership is structured to provide luxury boating at an affordable price. A one-off joining fee includes a two-day induction (or training for those new to boating).

A range of monthly membership fees, starting at \$790 per month, provide you with guaranteed minimum time on the boat(s).

“Boating times” that are not used during the month are valid for 30 days and roll over into the next month. You also have access to additional “as available boating times” with a Gold Membership at no extra charge.

SailTime is a great option for people who've been thinking about buying a boat but want to get a taste of what it's all about, without all the financial commitment. Here at Soldiers Point Marina, we've had some members who have tried SailTime and are now sailing around the world on their own vessels!

Soldiers Point Marina also offers casual charters with Liberty and Independence where customers can take the vessel out on their own to explore our pristine waterways, or hire a skipper to ensure you relax and savour a spectacular day on the water. All members have access to a dedicated private parking space and exclusive marina facilities.

And in a huge boon to our international travellers, SailTime members also have access to more than 100 boats in over 35 locations worldwide. As the world's leading boat membership franchise, SailTime is constantly growing – the latest addition to their SailTime fleet is in Barcelona!

*For more information, contact Darrell on 02 4982 7445.*



## KICK BACK, RELAX (& WORK) In Our New Home

A major renovation to our reception and office area has created a warm and welcoming, cool and comfortable environment to tend to the personal and business needs of our valued guests.

Relax in comfort as we sort out your airport transfer, organise a picnic lunch for you, or arrange for your boat to be refuelled. Sit back and chat while we book your luxury Lexus courtesy car for your sightseeing or shopping trip.

Adjoining the reception and office area is a brand-new boardroom available for guests who need somewhere private to hold a meeting or tend to personal or business needs. The airconditioned boardroom is fitted out with complimentary Wi-Fi and a large-screen TV that can be used for presentations or teleconferences. As always, our office services are on standby for you.

So, whether you need help planning your work or play, come in and say g'day. We can't wait to welcome you in our new 'home'.



### BLUE-RIBBON BROKER JOINS MARINA COMMUNITY

Australia's leading boat brokerage, Flagstaff Marine, has joined Soldiers Point Marina's exclusive community of businesses to provide you with a first-class boat brokerage service for both new and used boats.

Renowned for their practical and customer-focused advice, Flagstaff Marine will help you work out which boat is best for you and your needs. They will take care of you on your boating journey from the day you buy your boat to the day you hand over the helm to the next owner.

James Faulkner, Flagstaff Marine's broker here at Soldiers Point Marina, will ensure that your time on the water suits your desired boating lifestyle and leaves you and your family smiling from ear to ear.

In addition to their full range of new boats (Beneteau Power

and Sail, Monte Carlo, AMEL, and the new Groupe Beneteau Catamaran EXCESS), Flagstaff Marine will also be listing used sail and power boats in Port Stephens, Newcastle and Lake Macquarie.

The opening of their office at Soldiers Point Marina takes their number of offices to five which includes Rushcutters Bay, Newport, Gold Coast and Brisbane. As well as giving the local region access to a wider range of boating options, the expansion also has great benefits for the Port Stephens sailing community, as it brings a well-known sailing brand into a predominantly powerboat region.

Bringing the Beneteau brand to another outlet outside of Sydney also gives customers more travelling options, as rather than having to travel to Sydney, customers can fly into Newcastle airport where Flagstaff Marine can pick them up for their convenience.

Contact James Faulkner from  
Flagstaff Marine on 0455 132 520.



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## MARINA SIGNS PLEDGE TO Eliminate Single-Use Plastics

Protecting the pristine waters of Port Stephens has been a long-held priority for Soldiers Point Marina. As such, we have now joined the Marina Industry Association (MIA) in committing to eliminate single-use plastics across our organisation.

With a diverse range of businesses operating from the marina, including restaurants and cafes, this pledge will reduce waste as well as the marina's carbon footprint. The pledge, signed in response to the MIA's new 'No Single-Use Plastics Policy', states that Soldiers Point Marina will reduce and eventually eliminate the use of single-use plastics by 2025. As a progressive and environmentally conscious marina, however, we are determined to bring this date forward and are encouraging all businesses on site to eliminate single-use plastics as soon as practically possible.

Simple initiatives are in the process of being implemented straight away, including removing the use of plastic straws, cups and cutlery. The marina will also educate tenants and berth holders about plastic prevention, pollution prevention and recycling. A timeline has been drawn up to ensure the elimination of all single-use plastics such as plastic bags and disposable water bottles.

Recycling facilities are already available on site for use by customers and tenants, and a Stefani ceramic water filter in the America's Cup Lounge is available for customers to refill their water bottles. Stay tuned for news about the additional water stations to be installed around the marina.

For our permanent berth holders, a selection of complimentary stainless steel water bottles are now available from the office. These water bottles are for you to keep and refill.



If you have any questions about the pledge and our commitment to eliminating single-use plastics, please let us know.

## LAMBORGHINI (GOLF CART) VALET FOR GUESTS

Smoothing the way for our guests to reach their boat in comfort and luxury is our brand-new Lamborghini Golf Cart.

Affectionately nicknamed the TransPorter, this high-end little wheeler is the perfect vehicle to transport you and your belongings to your waiting vessel. Your V-Assist tag will let us know when you're on your way, and our porter and his TransPorter will be ready and waiting.

The TransPorter is the icing on our valet cake and the perfect companion to our land and sea valet services, from valet parking to complementary valet refuelling. Whether you need help getting on to your boat or into your berth, we'll be there to make it seamless and stress free.



# The Boat Shed Shimmers IN THE SUN *Once Again!*



To the delight of our coffee and tea drinkers here at the marina and beyond, the much-loved Boat Shed Soldiers Point is now officially in the capable hands of local lady Natasha (Tash) Ridgeway.

Regular visitors and guests will know Tash and her friendly smile from previous visits to the floating café which is perched on the jetty at the marina. Having managed the café for the previous owner, Tash and her husband bought the business in recent months and are relishing the opportunity to keep serving the community and growing the business in line with their customers' needs.

Tash and her team are continuing to supply wonderful local produce including locally made home-cooked cakes, sandwiches, seafood and much more. The team are focused on outstanding customer service and ensuring your every need is met so that you can simply relax and enjoy your time on the marina.

Tash is also taking orders for specialty hampers and platters, ready for you to step on board knowing you will have a feast waiting upon your arrival!

If you are looking to enjoy a delicious sandwich, milkshake or coffee at an absolute waterfront location, then call Tash and the team.

For your convenience, bait, fishing tackle, ice and hire boats are also available.

Oh, and don't forget to take a seat at the table with Rabbitwoman and Dogman, the beautiful human-animal hybrid sculptures also taking their tea at the café!

**The Boatshed Soldiers Point is open 7 days, subject to weather conditions.**

**Ph: 0468 544 319 / Email: [boatshed.soldierspoint@gmail.com](mailto:boatshed.soldierspoint@gmail.com)**

**For more information on hire boats visit us at: [www.theboatshedsoldierspoint.com.au](http://www.theboatshedsoldierspoint.com.au)**

## THE POINT RESTAURANT: *Superb Food, Views & Vibes*

Surround yourself with 180° views of the picturesque waterways enveloping Soldiers Point Marina whilst you watch the sun set with a cocktail in hand at The Point Restaurant. This award-winning dining venue will tantalise your tastebuds and stimulate all your senses with its chilled-out vibe, friendly service and sumptuous menu featuring fresh local seafood.

From small and intimate celebrations through to weddings for 120 guests, The Point Restaurant can expertly cater to every occasion. Bring the family for fun, someone special to indulge with, or the whole tribe for a party, function or wedding – and we'll make it one to remember.

Offering fine food and first-class service, The Point Restaurant's function menus and beverage packages have been designed to suit any taste and budget. It's the perfect venue for birthdays, anniversaries, engagements, Christmas parties, cocktail parties, fundraisers and charity dinners, and corporate events and conferences.

Bring your guests together for a very special dining experience and inspire them with beautiful food, views and service.

Open for lunch and dinner 7 days. To make a booking call 02 4984 7111 or email [bookings@thepointrestaurant.com.au](mailto:bookings@thepointrestaurant.com.au)

[www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)





## Marine Centre EXPANDS TO FILL DEMAND

Ensuring that your boat is ready to go when you are keeps Nelson Bay Marine busy all year round. So much so, they've had to move to bigger premises here at the marina.

Nelson Bay Marine plays a critical role in servicing the needs of the local commercial and recreational boating community. With 25 years' experience in the marine service industry, owner Matt O'Keefe and his team have earned a reputation for fast and efficient maintenance and problem solving.

The first port of call for many boat owners across Port Stephens, Nelson Bay Marine aims to provide the best possible customer service and to get their clients back out on the water quickly.

To cope with the growing demand for their services, Nelson Bay Marine has moved to bigger premises here at Soldiers Point Marina. The move will allow them to better service the local marine industry and to provide a showroom for their customers.

Nelson Bay Marine offers mechanical repairs and servicing in their dedicated workshop and, for your convenience, onsite at your vessel, particularly when things go wrong unexpectedly. All makes and models of engines and systems are catered for. Current dealerships include Volvo Penta, Tohatsu, Steyr Motors, Yanmar, and many more.

### PREVENTATIVE MAINTENANCE FOR OPTIMUM PERFORMANCE

Every boat owner knows that sinking feeling you get when your boat lets you down, just when you are ready to hit the water. Nelson Bay Marine offers Preventative Maintenance Packages that provide your vessel with the care it needs to be kept ready to go when you are! Choose from three ranges of regular inspections to keep your boat's performance at its best. These regular inspections often prevent a small issue from becoming something bigger, enabling you to enjoy your boat the way you always wanted to!

Open Monday to Friday 8am to 4pm, Saturday 8am to 12pm, Nelson Bay Marine also has an emergency call-out and breakdown facility available.

For more information call (02) 4984 9777, email [sales@nelsonbaymarine.com.au](mailto:sales@nelsonbaymarine.com.au), check them out on Instagram or visit [www.nelsonbaymarine.com.au](http://www.nelsonbaymarine.com.au)

## Tie the Knot In Style

If you're looking to create a truly unique and unforgettable wedding day for you and your guests, our floating wedding lounge is the perfect platform for your special occasion.

With the magnificent waterways of Port Stephens as the backdrop to your ceremony, Soldier's Point Marina's on-water Brolga Lounge will ensure you have a wedding day like no other. Not just waterfront but on the water itself, this open-air floating platform has been designed to provide your wedding party and guests with 360° views of the pristine, scenic surroundings.

Oozing both luxury and serenity, Soldiers Point Marina is tucked away in a peaceful bay just minutes from Nelson Bay and dozens of beautiful beaches. We have several wedding packages for you to choose from or we can tailor a package to suit your needs.

Our experienced staff will take care of all the finer details to ensure your day runs smoothly and seamlessly, leaving you to relax and enjoy your most special of days!

With two superb onsite restaurants offering outstanding cuisine and service – and spectacular views – you will be spoilt for choice. We can also arrange accommodation for you at the nearby Flagship Mariners Apartment, and either boat or car transfer to the wedding venue. Imagine the grandeur of arriving by boat to greet your guests!

Whatever your wedding needs, we will take great care of them.

Contact Carmen on 02 4982 7445 to discover how we can turn your wedding day into something truly spectacular.





## BANNISTERS – AND RICK STEIN – AT PORT STEPHENS

Opened in late 2018, Bannisters Port Stephens offers authentic Australian coastal holidays by embracing panoramic ocean views and simple coastal luxury.

With 78 rooms over 4 levels, guests can enjoy kookaburra and koala habitat or endless ocean views across a choice of five room types, including three ground-floor dog-friendly rooms for those who can't bear to leave their pup at home while on holiday!

Home to celebrity chef Rick Stein's signature seafood restaurant, enjoy the freshest and best of Port Stephens produce, simply cooked. Or opt for a more casual dining experience at The Terrace Bar, open daily from 12 pm, where modern-Australian cuisine can be enjoyed along with sweeping views of the Bay – and maybe a cocktail or two. A third venue is set to open mid-December with the refurbishment of 'The Shores' Tavern currently underway!



For more information, and to find out 'What's On' at Bannisters Port Stephens, visit - [www.bannisters.com.au](http://www.bannisters.com.au) or call us on 02 4919 3800.

## Make your marina life easier with Marina Master

Marina Master is a cutting-edge technology tool tailor-made to help marina managers and their customers maintain an eagle eye on marina operations and their boats.

Putting managers and staff in total control of their marina, and empowering customers to make the most of the marina's facilities, Marina Master is a powerful tool that puts everyone back at the helm with the swipe of a finger. Easy to use via your touchscreen mobile device, Marina Master is available whenever and wherever you need it.

### FOR MARINA MANAGERS

Marina Master is an all-in-one marina management system designed to make your marina more efficient and profitable. A powerful tool for planning and service organisation, the personalised app enables total control of marina operations and provides a real-time business overview of critical data (e.g. audit trail, cash flow, statistics) anywhere, at any time and on any device.

### FOR MARINA STAFF

Time-saving and cost-efficient, Marina Master frees up staff to focus on more productive activities by automating time-consuming manual tasks such as the checking of boat

movements, entering new data into the system and extending contracts. Staff also have access to a complete overview of customer data on their mobile devices.

### FOR MARINA CUSTOMERS

Marina Master enables instant communication between customers and the marina via their mobile device. Through this easy-to-use app, customers can order basic services (e.g. check in/out, payment, boat lifting, refueling, assistance on arrival) or make custom requests such as arranging for the air con to be switched on before they arrive. Customers can also view their boat via a real-time video feed.

### MAKING MORE OUT OF YOUR MARINA

Marina Master gives everyone at the marina a more pleasurable, stress-free and efficient method of managing their individual needs. From allowing marina managers to instantly access real-time data, through to enabling customers to order a bottle of champagne on arrival, Marina Master is custom-built for the perfect marina experience.

For more information about Marina Master, contact our Australian agent DASH 1300 003 274

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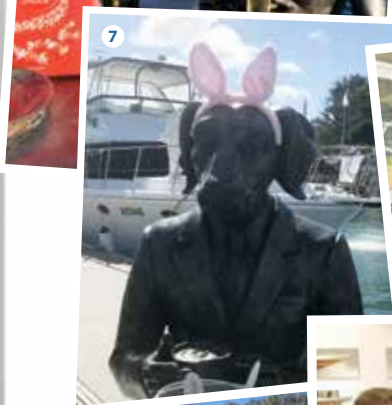
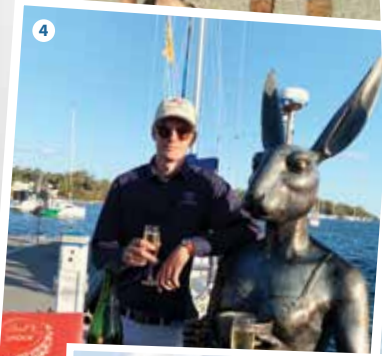
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- YEAR IN BRIEF -



1. Happy Father's Day Dean 2. Coffee delivery by drone 3. SPM is at the end of the rainbow 4. Rabbitwoman celebrates Mother's Day with Sean 5. The perfect sunset 6. Sean and his complimentary puppy walking 7. Dogman celebrates Easter 8. Darrell shares the ANZAC spirit 9. SPM illuminated 10. Sean on the tools 11. Lisa Blair visits SPM 12. Jimmy working hard 13. Captain Carmen serves coffee



# Marina Guest STORY

Leanne Hoff, the proud daughter of the late Lyndy Grieves, took out not only the Lyndy Grieves Memorial Ladies Day event at the 2019 NSW Game Fishing Association State Championships, she was also crowned unofficial overall champion! Admittedly, just like Olympian Steven Bradbury, however, Leanne's overall win was a result of an unfortunate event. Dangerous weather caused the tournament to be cancelled late on Ladies day. By that stage, Leanne had caught, tagged and released her marlin, and was therefore crowned champion and winner for Ladies Day!

Leanne's mother, Lyndy, and her father, Neil, were treasured members of the state fishing community. Sadly, Leanne also lost her father in October 2018. Lyndy and Neil were 35-year stalwarts of the championship, participating as well as manning the tournament radio from high up on Gan Gan lookout.

Game fishing is a shared passion in the Grieves family line.



Leanne tackled the 2019 tournament (on sea and on radio), with her daughter, Caitlin, her husband, Gary, and good friend Toni. Together, they will carry on the family tradition in 2020.

It's always fun having Leanne and her family stay with us every year during the competition. If you'd like to join us in the festivities, call Carmen or Darrell on 02 4982 7445 to book your berth.

## POSITIVE SOLAR

### STEM THE TIDE OF RISING ENERGY COSTS

**Volatile and increasing energy prices are a major risk for all businesses, including marinas. To protect itself from this volatility and rising expense, Soldiers Point Marina has entered into a Power Purchase Agreement (PPA) with solar power provider, Positive Solar.**

With your typical solar power system reducing power costs by a minimum of 40%, and Government rebates easing the cost of installation, it's not surprising that many businesses are embracing PPAs. As well, switching to renewables is great for the environment and your green credentials.

PPAs enable businesses to install a full solar system without any capital outlay. Not only that, they are a simple and effective way

to buy energy with fixed prices and terms. Positive Solar will supply install and maintain your solar power system as part of the agreement.

A PPA with Positive Solar will enable you to:

- preserve your capital and stabilise your electricity costs
- boost your green credentials using low-cost renewable energy
- protect you from volatile and rising energy prices and a lack of clear government policy

Here at Soldiers Point Marina, we found the whole experience with Positive Solar to be extremely beneficial. If you would like to fix your energy prices and 'go green' without the capital expense, Positive Solar will clearly and concisely explain how the PPA works. Stay tuned for the upcoming announcement on Residential PPAs.

You can connect with Positive Solar at [connect@positivesolar.com.au](mailto:connect@positivesolar.com.au) or on 1300 793 315.

## Is a Power Purchase Agreement (PPA) right for your business?

A PPA is a good way of securing your energy costs for periods ranging from 5-20 years. The concept is simple, Positive Solar will supply, install and maintain a solar power system at your business at no cost to you when you buy our renewable flat rate, low cost energy for an agreed period.

PPA's are a giving business certainty and stability on one of the most volatile variable costs in business. With the benefit of no capital expense and fixed energy pricing for agreed periods of 5-20 years, PPA's are a great way for businesses seeking to put a lid on electricity pricing and getting on with their business. Our Power Plans start at 14 cents per kW flat rate with a maximum rate of 27 cents per KW.

Positive Energy NSW is seeking expressions of interest from eligible business for the PPA Solar Program.

Register at [connect@positivesolar.com.au](mailto:connect@positivesolar.com.au) or call 1300 793 315.



Make it your new year's resolution to go GREEN in 2020



# WHAT'S ON

## DECEMBER

- Season opening morning tea  
– Marina Guests only  
Sunday 1 December 2019
- New Year's music on the marina  
– Marina Guests only  
Tuesday 31 December 2019

## JANUARY

- Captain's Table BBQ nights  
– Marina Guests only
- On the Brolga Lounge from  
5.30pm – dates TBA
- 26 – Australia Day Activities  
Fly Point Nelson Bay 9am – 4pm

## FEBRUARY

- Don't forget Valentine's Day  
Friday 14 February 2020
- 2020 Garmin Billfish Shootout  
Friday 14 till Sunday 16 February 2020  
<https://www.nswgfa.com.au/tournament.php?2017-Garmin-Shootout-Tournament-12>
- 2020 NSWGFA Interclub State Championships  
Thursday 20 till Sunday 23  
February 2020  
<https://www.nswgfa.com.au/tournament.php?2020-NSWGFA-Interclub-State-Championships-14>

## MARCH

- Ladies Boating Clinic with Captain Carmen onboard "Independence"  
Bookings Essential, RSVP to Soldiers Point Marina office – Date TBA

## APRIL

- Club Marine Trailer Boat Fishing Tournament  
Friday 3 till Sunday 5 April 2020  
<https://tbft.net.au/>
- Women Who Sail Australia Gathering on the Bay,  
Friday 3 till Sunday 5 April 2020  
<https://womenwhosailaustralia.com/sps-regatta/>
- Sail Port Stephens  
Monday 27 April till Sunday 3 May 2020  
<http://www.sailportstephens.com.au/>



# AMAZING FUEL OFFER

To find out how please contact  
Darrell Barnett CMM on (02) 4982 7445

# CONTACT LIST

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## SAILTIME PORT STEPHENS

Ph: (02) 4982 7445  
Email: [info@soldierspointmarina.com.au](mailto:info@soldierspointmarina.com.au)  
[www.sailtimeaustralia.com.au/portstephens](http://www.sailtimeaustralia.com.au/portstephens)

## FLAGSTAFF MARINE – BOAT SALES

Mob: 0455 132 520  
Ph: 1300 998 662  
Email: [james@flagstaffmarine.com.au](mailto:james@flagstaffmarine.com.au)  
[www.flagstaffmarine.com.au](http://www.flagstaffmarine.com.au)

## NELSON BAY MARINE

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[www.nelsonbaymarine.com.au](http://www.nelsonbaymarine.com.au)

## THE BEAUTY ESTABLISHMENT

Mob: 0403 593 699  
[jasmine@thebeautyestablishment.com.au](mailto:jasmine@thebeautyestablishment.com.au)  
[www.thebeautyestablishment.com.au](http://www.thebeautyestablishment.com.au)

## THE DECK CAFE RESTAURANT & BAR

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Mob: 0423 041 502  
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[www.thedeck.net.au](http://www.thedeck.net.au)

## THE POINT RESTAURANT

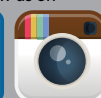
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## THE BOAT SHED SOLDIERS POINT

Mob: 0468 544 319  
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# FACILITIES

- Luxurious private ensuite bathrooms
- Spacious sauna to relax and unwind
- Two superb waterfront restaurants
- General store and coffee shop
- 24-hour fuel dock by appointment
- V-Assist (valet) guest assistance
- Marine service repair and shipwright
- First-class marine brokerage
- Boat hire for exploring waterways
- Undercover boat storage and valet
- Kayak and paddleboard storage
- Stylish Flagship Mariners Apartment
- Onsite laundry and dry-cleaning services
- Customer lounge / library / business centre
- Onsite beauty therapist
- Onsite ATM and weather station
- Private car park access
- State-of-the-art berths
- Filtered water facilities
- Visitor dock with easy access
- Disabled facilities
- Beach access for strolling or swimming
- Yacht charter for all budgets
- Shrink wrapping for vessels and vehicles
- Weddings Afloat for on-water weddings
- Private onsite gymnasium
- Board room for private meetings
- Luxury Lamborghini golf cart

# SERVICES

- Complimentary summertime cocktails, coffees and newspapers delivered to your boat
- Complimentary Twinings tea, Nespresso coffee, beer, red and white wine, soft drink and filtered water all year round in our customer lounge
- Complimentary use of bicycles, kayak and paddle boards
- Complimentary tennis at nearby courts
- Complimentary Lexus courtesy car
- Wireless internet
- Foxtel and digital TV to all berths
- Complimentary use of iPad
- Airport pick-up and drop-off service
- Parcel and postal services
- Rubbish and recycling facilities
- Dock assistance
- Random security patrols
- Movie and board game library
- Xbox console and game library
- VIP valet parking services
- Educational programs
- Moor Benefits Loyalty Card
- Digital CCTV
- Portable defibrillator
- 24/7 camera access to your vessel